

# Possible Internship Placements

## Valencia, Spain



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### ACCOUNTING & FINANCE

#### THE LOGIC VALUE

The Logic Value is an all-in-one Advice Solution for firms and professionals to make the best financial decisions. They analyze portfolios including mutual funds, fixed incomes, stocks and cash. It is based on powerful algorithms and generates automatic MiFID II compliance reports to improve the processes of private investors, advisors and financial institutions.

The internship tasks will depend on the profile of the intern, either Finance or IT. Potential Finance tasks could include creating and managing advanced financial investment proposals or analyzing data from the digital marketing department. Potential IT tasks could include support with the development of a financial chatbot, working with artificial intelligence systems, and adapting the virtual assistant to target specific markets.

#### PAY-IN

Pay[in] is a technological company that allows clients to make payments online. They operate in the e-commerce sector by providing online payment platforms for stores, payment systems for public transport via smartphones, wearable payments and more.

The intern will support the marketing and business department, helping to research potential markets, analyze market and technological trends, research and

contact potential clients, market new product innovations and assist the supervisor with current projects.

#### EFE & ENE

EFE & ENE is a leading multidisciplinary consultant providing customized management and investment solutions for major investors, family groups, and corporate groups. They focus on attending the constant need to organize, protect and invest assets under expert professional supervision, ensuring a complete solution is delivered that provides real, measurable value.

The intern's tasks and responsibilities will be to collaborate with the financial department's daily tasks. In general, the intern will collaborate with all team-members to work on projects and client requests. Additional tasks will arise during the internship, depending on the interests of the intern and his or her work profile.

#### ASAHE ASESORES

A fiscal, labor and accounting consultancy firm in Valencia, with another sector of the company specialized in business law. They adopt a different working approach whereby instead of limiting themselves to accounting and pay slips, they prefer to work closely with their clients, getting to know their needs and peculiarities in order to better their business. They feel this allows them to provide optimal service while maintaining vast resources and a professional team with a proven record of solving problems efficiently.

The intern will collaborate with the financial department's daily tasks, manage customers' project operations and report on economic markets. In general, the intern will collaborate with and assist in all different tasks with all team-members, depending on the company's current needs, projects and client requests. Additional tasks may arise during the development of the internship.

### **UNICORNS HUB**

Unicorns Hub is a European Foundation whose mission is to empower people, institutions, and organizations with an innovative field and an entrepreneurial spirit to develop sustainable markets for the United Nations. This is achieved through partnerships, alliances, and efficient communications joining forces. They promote multiple networks and high-level events with the purpose of seeking resources and European funding related to the technological transfer, modernization and competitive development of public and private entities at all levels; international, regional and local.

The intern will help to develop and maintain a network of Spanish clients, local contacts and influencers, identify local market needs and relevant business opportunities, analyze and provide strategic advice about developing opportunities in the industry, and manage multiple complex priorities with tight deadlines in a high-paced environment.

### **VIROMII**

Viromii' mission is to help biotech and pharma innovation reach the market, and therefore positively benefit society. The co-founders of the company operate from Spain, and the advisory board is located in Sweden. They perform activities related to tech-transfer and business development; mainly working with TTOs from universities, spin-off companies and research centers. The services they provide include identification of application areas, market evaluation, technology valuation, identifying and contacting interested partners, definition of commercial strategy, etc.

The intern will be able to help on project execution, analytic work, data research, preparation of client presentations, and identification of relevant stakeholders for Viromii (University TTOs, innovations hubs, etc.)

## **AGRICULTURE & FARMING**

### **DOMINIO DE LA VEGA**

Dominio de la Vega is a family winery that produces high quality wines and cavas. They employ traditional production methods and have an exceptional terroir with vineyards over one hundred years old. They use a special native grape called "la bobal" and as a company they take great pride in the careful treatment of the grape, the passion of the manufacturing process and the know-how philosophy. Dominio de la Vega has more than 35 years of experience in the industry and its business extends to 32 countries, both in Europe and other continents. They specialize in the HORECA service but also distribute to food chains as well.

The intern will have the chance to collaborate with product analysis and the production of quality reports, they will be able to participate in the manufacturing processes and particularly the bottling of sparkling wines. Furthermore, they will assist with daily tasks and procedures within the laboratory, learning how to perform skills and gain a greater understanding of how a traditional family company operates and the routine procedures necessary to create longevity in the industry.

### **TERRA I XUFA**

TERRA I XUFA is a fruit and vegetable producer and trade company in Valencia. Since 1998 they have been a big provider in the Valencia farming area, with products directly from the fields with the highest quality, and the trust of "Comité de Agricultura Ecológica". They believe in proximity farming, in which the farmer is part of the product value chain. No one takes better care than the farmer

regarding the quality of the product from planting to the table, and secondly, because this ensures the economic viability of small ecological farms. They work with the traditional knowhow from past generations, following a model of work rationalization, aesthetic assessment and taking the most possible benefit of a unique agricultural space such as the “Huerta de Valencia”. They were the first company to grow organic tigernuts certified by the “Chufa Denomination of Origin of Valencia”.

The tasks of the intern will include auxiliary irrigation, programming and control operations, pest and disease monitoring, and control of parasitism and predators. Other tasks will involve support in the department of product operations and logistics.

## **IDAI NATURE, SL (INNOVATIVE AGRICULTURAL RESEARCH AND DEVELOPMENT)**

IDAI Nature’s main objective is to satisfy agricultural needs in a natural and ecological way without leaving any unnecessary or toxic waste. This is why they strive to provide high quality, innovative and technological products. They want these products to create a new perspective in the world of agriculture and offer a new solution for all. Products include phytostrengtheners and nutritional products. The company has two fundamental commitments: to care for the environment and ecology, and also a commitment to research in order to develop new harmless and quality solutions. They intend to find solutions that solve agricultural problems and that can be adapted to the needs of their clients.

The internship position involves several research tasks to support the company’s progression towards their prime objectives. The intern will research how companies in the USA and other English speaking countries work in the field of agricultural research and development, from the point of view of finance, investment, subsidies, grants, support from the government, and investors. They will also carry out research into the country’s economy, import

and export tariffs, and production costs. In terms of the company’s financial management, the intern will be able to assess this aspect, performing market research to suggest appropriate strategies to improve it, if they have background experience and training to go along with it. Another task will be to research possible investors in the US that would be interested in IDAI nature and their products.

## **ANTHROPOLOGY**

### **PREHISTORY MUSEUM**

The Prehistory Museum is one of the top museums in Valencia. It’s located in the old town of Valencia, since 1982. Most of the materials that make up the museum have been found through archaeological excavations from the Paleolithic period to the time of the Visigoths. There are two temporary exhibition halls, multiple research laboratories, different educational workshops, a gift shop, and a coffee bar for visitors. The first floor consists of a library and a few permanent exhibitions devoted to the Paleolithic, Neolithic, and the Bronze Age. On the second floor there are remains of the Iberian and Roman cultures on display.

The internship will focus on the study of the reference collection of animal and human skeletons that they have deposited in the ‘Quaternary Fauna Cabinet Inocenci Sarrión’ at the Prehistory Museum of Valencia. Due to the work specialty of Mr. Alfred Sanchis, archaeozoology, the internship will be focused mainly on the skeletons of terrestrial mammals.

## **ARCHITECTURE**

### **ANGULO+VIDAL ARQUITECTOS**

Angulo + Vidal Arquitectos is an architecture studio that develops a variety of projects including residential, sports

complexes as well as urban planning projects for towns and councils. Architecture studios in Spain develop entire projects from start to finish, including: design (architectural projects), construction, structures, aesthetics, urban planning legislation, economy and management, and installations (like plumbing, electricity, etc).

The intern will be supporting the studio in multiple areas and assisting the different members of the team in field work, measurements and based on their technical skills and academic background, they will be able to participate in other projects and activities that require Revit, AutoCad, 3Ds, or luminion. The intern should be comfortable in an architecture studio environment, willing to get involved in field work and aiming to learn within a technical industry.

### **APARICIO FRAGA ARQUITECTOS**

An architecture studio and research center for contemporary architecture (second half of the 20th century). At present they are working on restoration of homes and development of office spaces. Aside from these projects, they carry out research to create articles published in specialized magazines as well as designing presentations to be delivered at various conferences on architecture.

The intern will work on technical drawings of plans and the development of constructive details for the interior design of two pharmacies. Furthermore, they will assist with furniture design for interior design projects, create demos and 3D images as well as having the chance to visit underdeveloped sites to observe the complete process of the architect, from the design to the building itself.

### **EMILIO J. PÉREZ ARQUITECTO**

Emilio J. Pérez is a freelance architect in Valencia. Emilio develops a variety of different projects, such as new buildings, refurbishments, certificates, surveys, etc. He has been designing with Autocad for 20 years, but in

recent years he has transformed the design process of his studio using BIM with the Revit program, all projects now being developed with this program.

Interns will have the opportunity to develop 3D models of the current projects, help with projects by looking for bibliographies for each of them, participate in team meetings, perform site meetings, and work on individual projects.

### **OSB REFORMAS**

OSB Reformas offers all kinds of architecture and interior design services. Their mission is to turn your house into your dream home. They are made up of an international design team that can speak Spanish, English, French and Italian.

The intern will be involved in projects such as bio-construction, customized-houses, energy-efficient homes, building design, interior design or sustainable design, amongst other daily tasks the supervisor assigns.

## **ART**

### **ALBA CABRERA**

Alba Cabrera Gallery is a contemporary art gallery in Valencia. With over 25 years of experience, the gallery has exhibited, marketed and projected local artists worldwide.

The intern will support the customer service department. They will also help during the shows; mounting and dismounting the drawings, paintings, sculptures or different art work. The intern will also be involved in the marketing process of the shows by creating and developing marketing strategies, executing emailing and mailing campaigns and contacting prospective clients.

## **DXI**

DXI is an international publication devoted to creativity, visual culture and contemporary art and design. Among its contents are subjects related to industrial design, graphic design, interior design, fashion, photography, illustration, art, architecture as well as other cross-media disciplines. DXI is a 100% experimental platform, which goes beyond the limits of editorial work, generating an independent environment in which different viewpoints of contemporary culture converge with up to date information. Its contents, presented in a graphically innovative layout, offer a committed vision to design with a cutting edge style.

The intern's tasks are related to graphic design and layout, they will be involved with content creation for the magazine, create and design audiovisual pieces, help with video editing, and edit the website and apps.

## **BUSINESS & MARKETING**

### **DEMIUM**

Demium Startups was one of the first Spanish accelerators driving new ideas based on business models related to Internet and mobile applications. The company currently has offices in five cities across Spain, working on the development of startups all over the country at different stages. Their headquarters are located in the heart of Valencia, the leading city when it comes to startups and accelerators in all of Spain. It has one of the most extensive entrepreneur ecosystems in the country, and great training access.

The intern's responsibilities will involve creating a campaign to promote Demium as a brand in multiple global markets, developing this project by constructing a campaign plan and a marketing plan.

Further tasks will include developing and publishing content for different platforms and social networks, managing advertising tasks, publicity campaigns, mass media, and communication projects.

### **ENTRENARME**

Entrenarme is a marketplace for personal trainers, sport centers and facilities. It's a website that puts potential customers, who want to improve their quality of life or their technique in any sport, in contact with expert and selected personal trainers.

The intern will develop tasks to do with marketing such as creating and developing marketing strategies to internationalize the company, with the aim being to reach potential customers outside of Spain. Other tasks will involve translating parts of the entrenar.me webpage, researching legislation about fitness businesses in the UK and other countries, online marketing, SEO, managing social networks and any other daily tasks the supervisor requires based on current demands and projects.

### **NEXT ELECTRIC MOTORS**

Next Electric Motors is a young startup company, currently operating under a top-tech hub, at the Lanzadera site. NEXT was created after its founders detected that the biggest barrier to the adoption of electric vehicles is their high purchase price and therefore they saw the chance to offer the consumer a real alternative to gasoline motorbikes.

The intern's duties are all related to the marketing and branding of the company; directing social media community management through multi-platforms, promoting products and content, identifying business opportunities in national and international markets, carrying out digital development on different media platforms, developing digital marketing strategies that support campaigns, translating content, analyzing trends and customer needs.

## IMEOS

IMEOS SL is a medical instrumentation company founded by two siblings in 2015. With more than 20 years working in the medical industry, Vicente Lázaro decided to create his own company with the help of his sister, Patricia Lázaro, who was managing another company at that time. Together, joining all their know-how gained over the years, the Lázaro siblings established a new company with huge potential in the medical sector. Imeos is specialized in disposable material for services such as: Nefrology, Pneumology, Urology, Gynecology, Oncology, Hematology, Radiology, Surgery and Anesthesia.

The intern will have the chance to work on logistics (order preparation, stocktaking, receipt of material from suppliers, preparing documentation for customs...), review and improvement of corporate material, and compiling documentation to register new products in the Spanish medication agency.

## PANAPOP

A digital brand for fashion accessories born in Alicante in 2016, Panapop began with a watch, personalizing the dials and thus created a fast fashion product. Their mission is to offer watches as a fashion accessory with the latest trends through our own designs and constant renovation of materials, packaging and social communication. Their goal is to consolidate the brand to a national level and expand to an international level. They are currently working with clients in Italy, Portugal, and Greece.

The interns tasks will be to support the community manager by publishing exciting and relevant content on social media in order to drive traffic and engage with clients. They will also support the marketing department by designing marketing campaigns and identifying key influencers to develop effective communication strategies.

# COMMUNICATIONS

## RMEDIOS MARKETING

Rmedios Marketing is a communications and marketing agency specialized in digital marketing and content. The agency manages and generates content for national and international celebrities, from ads to social media and online visibility.

The tasks and responsibilities of the intern will include creating digital campaigns for their clients, making follow ups, analyzing impact and results, and communicating strategies for better performance. Community management, liaising with partners and supporting the communications department are amongst other duties the intern will fulfill.

## AGUA Y SAL COMUNICACIÓN

Agua y Sal is an agency that is focused on communication through marketing, images and company promotion. Their services adapt to the needs of every company they work with and they are proactive when it comes to suggesting themes, events and strategies to better overall performance.

The intern must have a profile in business, marketing, communication or journalism. The interns will have tasks related to community management and will have the opportunity to write press notes and articles.

## 24/7 VALENCIA

24/7 is Valencia's monthly English magazine. Founded in 2000, the magazine covers a wide range of subjects including food, culture, history, sports, nightlife, live music, shopping and more. It has been described as the 'Time Out' of Valencia. 24/7 Valencia is recommended locally, nationally and internationally by The Times, The

Guardian, Time Out, Rough Guide, Lonely Planet, Let's Go, Footprints, CNN.com, El País and many more.

The intern's tasks will be related to journalism. They will create and edit key articles for the magazine and website, and use Wordpress for administering the online magazine by uploading articles, reports, listings, etc. The intern will also help to manage the social media accounts, such as Facebook and Instagram, by creating new and interesting content about the city of Valencia.

## DATA ANALYSIS

### ENTROPÍA

Entropía is an organization comprised of professionals from various backgrounds including technical, business, cultural and artistic disciplines. They strive to form and uphold agreements with agencies, companies and institutions with their mission being to promote and produce creativity and innovation in the world of enterprise and education, undeniable values for development and personal welfare. Their main objective is to improve the quality of businesses and society in general. They specifically aid professionals and enterprises to enhance their creative skills, increase productivity and innovation, via the use of workshops, labs, high quality methodologies and planned systems.

The intern will work in the marketing and service sector of the company, specifically working on the development and promotion of a workshop based on Lego Serious Play, a methodology that includes a game to support coaching and design thinking. It is a powerful tool designed to improve the innovation and development of businesses. The intern's tasks will consist of various projects including; a certification study of the Lego Serious Play methodology, and the development of the content for the Coaching and Design Thinking with LSP. This is a methodology that is aimed at instigating personal development as well as corporate development. A further project will include

helping with the management of social networks for Points of You and for the company as a whole.

### NBN23

NBN23 is made up of a multi-disciplinary team of designers, software and APP developers, advisors and specialists in marketing and communication. The staff all have something in common, their passion for sport and technology.

The intern's role in the company will be to interpret data, analyze results using statistical techniques and provide ongoing reports. The intern will need to utilize strong analytical skills in order to collect, organize, analyze, and disseminate significant amounts of information, with attention to detail and accuracy. The intern will also need to apply scientific ideas and principles to their work. General tasks will include research projects, working with developers on generating statistical algorithms and working with sports coaches to provide valuable data statistics for individuals and teams, aiding training programs, match strategies and subsequent performance.

### ZUBILABS

Zubi Labs works on creating companies that will make a positive impact on our world. They finance the first steps of the process, providing leverage to startups which will create economic, social and environmental value. They are comprised of a diverse team from different backgrounds, combining their skills towards their mission of founding companies to make a better world. They are social venture builders and impact investors who use all of their resources and passions to achieve success on a business level and a societal level too.

During the internship, the intern will collect and interpret data related to current project demands. They will analyze the results of their findings and create reports to aid the development of said projects. It will be the intern's job to study the viability of each project, conduct market



research and assist full time staff in creating plans for project development. More tasks will be given to the intern based on their skills, experience and capabilities to help promote and improve Zubi Labs.

## DESIGN

### MINICOOL

(Portfolio is required)

The core of Minicool is creativity and the constant search for trends. They are a team of experienced professionals in graphic, textile and product design. They also receive support from a network of external professionals who provide specialist services. Minicool offers graphic books targeted at the infant fashion and childcare industry with the aim of guiding and inspiring companies who value design and creativity.

The intern will support the graphic design team and collaborate on multiple tasks related to digital marketing. Depending on the intern's skills and background, they may be required to identify and prospect different markets linked to the company's activity within the textile industry.

### VINT

(Portfolio is required)

VINT is a swimwear brand that values craftsmanship and attention to small details. Each of their prints are hand painted and then transferred onto materials resistant to water and sun. Their garments are made with the utmost special care, paying attention to details that will enhance beauty features.

The intern's position consists of helping the CEO with development and improvement of the web platform, taking on marketing duties such as product detail and trend search, coordinating and planning digital marketing campaigns, editing video footage and photos using Photoshop, Illustrator, InDesign, After Effects or Premier Pro.

## EDUCATION

### IALE SCHOOL

IALE School was founded in 1967 and was the first school of the IALE-Elian Education Group. It is a private school and is situated just a few kilometers from Valencia. The school offers bilingual Spanish and English education at pre-school and primary levels.

The intern will provide assistance in the classroom with one-on-one reading, oral presentations, individual group work, and supporting the creative subjects such as cooking, art and sports. The intern will also support children with learning difficulties. Additionally, they will help with classroom administration assigned by the classroom teacher, such as photocopying and classroom decoration.

### ESCUELA INFANTIL KINDER

For almost 40 years, the Escuela Infantil Kinder preschool has been devoted to the care, education and overall development of children up to 3 years old. From experience they understand that children are capable of learning their mother tongue plus other languages simultaneously, at an early age.

The intern's tasks will involve establishing daily routines for the children so they are able to internalize the sequence of activities and predict what will come next, meeting their basic needs such as assistance during lunch time, taking care of them during nap time, supervising during playground time, making sure they are clean and neat, etc. Other essential responsibilities will include providing care and support to the children, providing them with a secure environment to learn, helping them to be more independent so that they gain self-esteem and confidence, teaching them how to use certain instruments that improve fine motor skills (paints, crayons, brushes, etc.) and supporting the development of their physical coordination, speech and communication skills.

## ESCUELA DE CIENCIA

Escuela de Ciencia is a pioneer educational center in Spain, specialized in science and technology. They have four large areas in which customers can develop skills in Science, Technology and Information. Their method focuses on Project Based Learning (PBL). Each student works on his/her own project that he/she develops with the guidance of the teachers, they use a specialized methodology in STEM education (Science, Technology, Engineering and Mathematics) adapted to the individual abilities and needs of each student.

Interns will be supporting students from all ages starting at 7 years old developing different projects in Science, Technology and Information. The intern will also help teachers in multiple tasks they need support with. Additionally they will learn teaching methods and develop different techniques to engage with an audience.

## HOME SCHOOL

Home School Internacional is an education center implementing a training program supporting the advancements of education related to neuroscience. At Home School, the students learn by means of emotions, deepening their memory and encouraging their creativity to create a more integrative training. They are very active and integrated in the community, because they firmly believe that schools are crucial for training and coexistence. Their goal is to share the educational process with their students and their families in order to prepare them with strategies and competence for life.

The intern will help with developing programs, special activities, workshops, and projects. They will collaborate with course tutors on all tasks and corresponding jobs, support school recreational activities by suggesting ideas, help with student evaluations, act as a classroom assistant and participate in employee training.

## ALBANTA SCHOOL OF LANGUAGES

Albanta began as a traditional academy for private classes related to IT and languages. Currently, they work with students who need exam preparation for official English exams for all levels (A1, A2, B1, B2, C1 y C2). They hold private classes and occasional courses for businesses and schools. Since September of 2013, they have been a Pearson Education official test center.

The intern will work as a teacher's assistant for conversation, both with children and adult groups. Other tasks may involve lesson planning, coordination of holiday programs and general tasks at the school.

## DOCENDO

Docendo has more than 20 years of experience providing schools with educational services and managing extra-curricular activities. They are dedicated to providing the highest level of education to schools across the Valencian Community and in Madrid. They currently work with more than 120 schools and more than 500 students per year and are working on expanding their business to schools in other parts of Spain.

The intern will assist teachers with English classes in schools across Valencia, carry out daily tasks with students based on the syllabus, create new activities, games and ideas to improve teaching experience, assist the office with daily projects, help manage final exams, organize special end of course activities with the students, and assist with the planning of activities and courses for the next semester.

## ENERGY

### SOLATOM CSP

A startup focusing strongly on the renewable energy sector. The company aims and works to be the first

solar transportable company in the market. Over 60% of energy is used for heating processes, not electricity, so their proposal is to supply the manufacturing industry with a flexible, modular system and a plug and play assembly.

During the internship the student will help multiple teams to improve and present the platform to prospective clients and leads. The intern will be taught how to use the platform and he/she will be responsible for its maintenance and development. Any improvements that the intern suggests will be taken into consideration and developed accordingly. The right candidate should be comfortable working in a startup environment and aim to learn and grow within a fast-paced company.

#### **INGENIEROS DACHARY Y CAMARA, S.L. (INDYCA)**

Indyca was founded in December 2017 by forestry technical engineers, José Luis Martínez Dachary and Ignacio Cámara Martínez. They have more than 20 years experience working in the sector of renewable energy, as well as specializing in project development of renewable installation, accompanying promotions and assisting with the environmental management of installations at the preoperational and operational phases. This knowledge has allowed them to make massive progress in just over a year since they were founded, managing projects all over the country as well as internationally.

The intern will be assigned tasks both on site (alongside colleagues) and in the office, such as following up and tracking the mortality of birds in several wind farms within the Valencian region, drafting environmental reports, conducting research studies and making an analysis of the environmental conditions associated with the installation of wind farms and solar plants, working outside at various plants and stations, in and outside of Valencia, and supporting current projects the company is working on.

#### **GD ENERGY SERVICES (GRUPO DOMINGUIS)**

GD Energy Services SLU is an international company and leader in industrial services in the following areas: surface treatments, industrial maintenance, service to renewable energies, chemical cleaning and emergencies. Its degree of diversification positions the group as one of the companies with the most promising outlook in the energy market (nuclear, fossil and renewable, petrochemical and gas). Currently, Grupo Dominguis has a workforce of more than 1,400 professionals worldwide. This is a highly qualified customer-orientated team that provides added value solutions adapted to the specific needs of each project. It has a strong commitment to research, development and innovation. One of its main areas of growth is in technological development.

The projects which the intern will be involved with depend upon his or her field of study, experience and areas of interest. The intern will provide support to the technical office by improving different procedures and will have the opportunity of taking part in projects related to the provision of energy services.

#### **IDOM**

IDOM is an independent multinational company that offers professional integrated services in Consulting, Engineering and Architecture around the world. IDOM develops complete tools and infrastructures for astronomy, nuclear physics, research in atomic energy, medicine and other sectors that need the most advanced technology and innovative solutions. This is why IDOM mixes design and management when they work on multidisciplinary projects and use the top leading computing simulation techniques. IDOM offers a wide range of services, adapted to the specific needs of every client as they look to optimize the investment, the deadlines and the efficiency of every project.

The intern will participate in different roles at the company depending on their studies and interests. They could be involved with consulting, engineering, or architecture. The intern will have the opportunity to take part in the company's current projects and help them to significantly advance towards their current objectives.

## SGS

SGS is a multinational company headquartered in Geneva, Switzerland who provide inspection, verification, testing and certification services to international clientele. They have more than 97,000 employees and operate in over 2,600 offices and laboratories worldwide. SGS was even ranked on Forbes Global 2000 list in 2015, 2016 and 2017. Since 1878 when they began as a grain inspection house, they have steadily grown into their role as an industry leader. They have done this through continual improvement, innovation and supporting their customers' operations by reducing risk and improving productivity. They aim to be the most competitive and productive service organization in the world.

The intern's tasks will be to evaluate the impacts related to the design phase (use of materials under environmental impact, reutilization of sand/gravel in specific zones, etc), under the BREEAM International Standards, follow up on completion stages, follow up on compliance standards, conduct consultations for the modernization of metallic structures in industrial plants, and review housing project structures, acting as the technical control for insurance companies.

## ENGINEERING

### BE MORE 3D

BeMore3D is a young yet leading startup in the rising sector of 3D digital manufacturing. The company is currently developing and producing applications and products such as a 70 square meter house made of concrete.

BeMore 3D is made up of a young team of entrepreneurs; the startup is the first 3D concrete company in Spain, and only the third worldwide.

The interns will collaborate with current projects the company is working on, mainly assisting with tasks such as commissioning 3D printing machinery, supporting design, characterization of materials, while also creating marketing strategies and managing social media platforms.

### ZELEROS

Zeleros is developing a new means of sustainable ground transportation with zero emissions to reduce travel time between cities - the hyperloop. They are working to create this efficient means of transportation using all electric vehicles, which can carry passengers at speeds over 1000 km/hour. Zeleros works hand in hand with existing industries such as railway, infrastructure and aerospace, to integrate development efforts and accelerate development, demonstrating the full potential of collaboration.

The intern will work on the company's current projects related to the hyperloop, using their background in engineering and skills they've acquired during their studies. They will assist the main project developers, learn and put into practice new skills and techniques.

### GENERAL DRONES

General Drones is a company specialized in the development of new applications with drones, especially for rescue and emergency services. General Drones are currently working on a rescue drone which will be installed on the beaches of Valencia and Sagunto (25 km North from Valencia). What's more, they provide geomatics services with drones and training classes for advanced RPAS pilots.

The intern will develop essential skills in this field by being involved with supporting the technical team, reporting on flight efficiency and effectiveness, designing

and manufacturing support, researching ways in which equipment can be improved and carrying out data collection and analysis.

### **FAB SPACE**

FabSpace works on the development of projects related to digital manufacturing and its applications. It is also a center for training and research in the same field. It is equipped with software and manufacturing machines that allow professionals, staff, interns, the university community, entrepreneurs, students, companies and organizations, to transform all ideas and concepts into a reality and to accelerate the development of digital manufacturing.

The intern will be assigned tasks such as working and collaborating on current lab projects that are already in progress, developing plans, making impressions of pieces in 3D, assembling different components, managing and solving issues related to project development, and general maintenance of the lab itself and the instruments used.

### **WOLFCUT**

Wolfcut is a B2B engineering firm that provides tailor-made projects to a variety of companies in multiple sectors. They have ample experience in fabrication and development of milling machines. At Wolfcut they develop and manufacture CNC milling machines, CNC control, and software control. They always seek to guarantee the best-quality services to customers in every stage of development taking into account the latest engineering and technological advancements.

The intern will be integrated into an experienced team to develop innovative projects where they will have the opportunity to participate in the different phases of the projects. The intern will be able to develop a 360° marketing strategy for the company, support the digital platform's commercial interests, develop company profile and identity on numerous social media platforms, and communicate services and products to potential customers.

## **ENTERTAINMENT**

### **ESPECTÁCULOS ORANGE**

A company with over 40 years of experience in the entertainment industry. Their main services include artist management, production, and development of entertainment events. They are specialized in live music events and organizing concerts for national and international artists throughout Spain, especially in Valencia and the surrounding areas. They represent a wide variety of artists, orchestras and bands that hold over 1,200 performances annually. They also organize and participate in the management of several large music festivals across the country.

The tasks and responsibilities of the intern will include creating content for digital platforms, collaborating with the communications department, participating in the planning and organization of digital campaigns for music events, and working with social media and web pages.

### **LA RAMBLETA**

This cultural space in Valencia is home to one of the most outstanding music stages at a national level. La Rambleta is a meeting point in which all the avant-garde and artistic manifestations such as music gigs, artistic performances, art exhibitions, theater and poetry are welcomed to Valencia.

The intern will analyze current market trends, contact contracting agencies and work with the PR company that will be in charge of the concert or exhibition, and support the coordination of upcoming events. More responsibilities will be assigned based on the current shows and requirements necessary for event management and production.

### **FUNDACIÓN SHAKESPEARE**

Fundación Shakespeare is an acting school and youth theater company forming part of the Shakespeare

Foundation in Spain. It was founded with the purpose of presenting live audiences with the working style that the acting school of the SFS practices. It is made up of a group of young actors who previously completed their studies at the SFS and it also includes student collaboration as well. The staging of Shakespeare's work is mainly conducted under the direction of the Actors' Maestro, M.A. Conejero.

The intern's tasks will be related to marketing and advertising of the company, including preparing a marketing plan based on their first impressions, while also utilizing background research and market research. They will develop a marketing strategy to promote the foundation, its courses and activities. Also the intern will be able to get involved with promoting and recruiting students for the acting school, alongside their colleagues. Further marketing tasks may include managing social networks, SEO, SEM, and offline marketing.

## **REBOMBORI CULTURAL**

Rebombori Cultural is an organization for cultural and recreational services in Valencia. They organize various workshops including theater, storytelling, animated lectures, children's animation, guided tours and more. They typically work with libraries in Valencia and in a region north of Valencia called Castellon, as well as libraries around the Valencian Community. Their unique skills include activity design, teaching, screenplay, event coordination and theatrical shows.

The intern will be involved with tasks directly assisting with the production and delivery of shows and events. Duties will include preparing and presenting theater classes for students of all ages, attending events at local libraries and bilingual schools and being a key part of creating, developing and delivering workshops and events alongside the Rebombori team. They will have the opportunity to get involved with storytelling sessions, handicraft workshops, games and shows. The intern will also be required to create and translate stories into

English, as well as creating content for marketing and promotional campaigns.

## **FASHION**

### **SINGULARU**

Singularu is a fast-growing fashion company that is constantly innovating its products and improving customer service. Ranging from free refund to logistic processes. Singularu designs jewelry with personality, both bohemian and minimalist, to wear at special events or to buy as a unique gift. They believe that quality is possible at affordable prices because every woman deserves to wear exclusive, unique jewelry items.

Two possibilities for interns are marketing and product development. The tasks will primarily include supporting the Design and Product department. As well as this, the intern will assist staff in a variety of departments (Textiles, Design, Collections, Lab, Laundry) looking at processes and helping to improve them, international expansion of the brand in new markets, adapting prices and tags to market and industry indicators, forming original content and doing translations, delving into digital marketing on social media platforms and improving customer service of marketing campaigns in order to generate greater business.

### **BOONPER**

Boonper is a Spanish startup that offers luxury shoes. The young company's motto is making uncompromised quality its mission with a complete selection of ready to wear driver shoes and boots. At Boonper they also value being at the forefront of digital marketing so they sell online through social media and new digital platforms which have become a crucial factor for the company's sales.

The tasks and duties of the intern are all related to international marketing and branding of the company. The student will be collaborating on exciting projects,

specifically looking to develop social media community management, multichannel platforms, brand content creation, article translation and SEO (learn tools to position the startup based on organic search). Other forms of digital development will be related to social media platforms as well as digital marketing via the creation of campaigns, identification of opportunities, trends and fan needs.

## ÁLVARO MOLINER

Founded in 1939, Álvaro Moliner opened its first store in Valencia's city center. From then onwards, the exclusive textile company has focused its attention on traditional customs. Over the years the company has grown and become the reference point when buying traditional attire in this region. Recently they have created and developed their own online store, while also expanding their 'fallas' clothing range to meet the fashion taste of new generations.

The internship will involve many components when it comes to retail, with the end goal being for them to understand and explore how a successful and almost centenarian business operates and develops. From selecting clothing, to dressmaking, to selling products to the client. It is very important that the student is proactive throughout the internship and eager to learn.

## VINT

(Portfolio is required)

VINT is a swimwear brand that values craftsmanship and attention to small details. Each of their prints are hand painted and then transferred onto materials resistant to water and sun. Their garments are made with the utmost special care, paying attention to details that will enhance beauty features.

The intern's position consists of helping the CEO with development and improvement of the web platform, taking on marketing duties such as product detail and trend search, coordinating and planning digital marketing campaigns,

editing video footage and photos using Photoshop, Illustrator, InDesign, After Effects or Premier Pro.

## SUSI CALA JEWELRY DESIGN

The designer Susana Calabuig established SusiCala Jewelry Design in 2004. Her designs showcase versatile and timeless jewelry with a touch of minimal elegance. She exhibits a Mediterranean yet simple crafting style in all of her work. The handmade jewelry essentials are made with sterling silver and gold plated sterling silver. This jewelry is made for everyday wear and is handcrafted in Valencia by Susana herself.

The intern's tasks will include contacting, managing and following up with current clients, conducting research into potential clients: identifying, selecting and contacting international stores who could potentially sell SusiCala jewelry, updating the website, digital marketing, working on social media marketing and improving social networks, redirecting campaigns to the website for potential buyers, conducting competitor analysis and price analysis of similar brands, and preparing trade fairs. A small, experienced company that will allow the intern to get involved in all areas of the fashion marketing industry.

## HEALTHCARE

### DR. ANTONIO MARCO CHOVER HEALTH CENTER

A medical clinic that provides patients of varying symptoms and needs with natural, integrative and orthomolecular treatments. Maintaining health through nutritional supplementation to cultivate an optimal nutritional environment in the body is the main purpose of the health center. They also provide aesthetic and anti-aging treatments.

The intern will participate in multiple aspects of the health center and focus on the area they are studying or that which best fits their profile, such as nursing for example. The

areas in which they may work include attending patients alongside the assigned clinic supervisor, learning about patient control, auscultation, observation of techniques and practices and learning how to perform intravenous and intramuscular injections.

## **HOSPITAL QUIRÓN SALUD**

Quirónsalud Valencia Hospital is a benchmark for private healthcare in the Valencian Region and forms part of the Quirónsalud Hospital Group, a company with centers in Barcelona, Zaragoza, Vizcaya, SanSebastián, Málaga and Madrid. Three pillars comprise the foundation of its healthcare philosophy: top-level professionals, cutting edge technology and personalized attention. Quirónsalud Valencia has a total surface area of 15,000 square meters of hospital facilities in a free-standing building in the center of the city, capable of blending a practical character with convenience for patients and relatives.

Interns will assist with patient care, work on the diagnostics and treatments of pathologies, and follow the guidelines of their direct internship supervisor at the hospital. Above all, the goal is always to improve the health of the patient, adhering to quality standards and optimizing resources.

## **CLÍNICA AVANZA**

Avanza Vision is as an ophthalmology unit that opened its first clinic in Valencia in 2007. It began with the idea of offering several operating theaters and clinics for the practice of ambulatory major surgery. It intends to offer a completely independent center that is not linked to any medical group, entity or laboratory. It is committed to meeting the needs of medical professionals and their patients, through state-of-the-art technology and facilities, as well as modern practice and treatments. Clinic Avanza seeks to meet the needs of their patients in the field of health and wellness, as well as beauty. They boast professionals in the areas of: nutrition, physiotherapy and osteopathy, pediatric Cardiology, and cosmetic surgery.

Interns may be able to shadow nurses during their internship and help with preparation of surgeries, accompany patients to waiting rooms or the operating room, collect patients personal data, and supervise the waiting room.

## **CLÍNICA ASTON**

Clínica Aston is a health center specialized in the treatment of injuries and diseases generated by sport, through physiotherapy and rehabilitation. The medical center boasts modern facilities and the team at Aston is numerous and multidisciplinary, enabling them to respond to any problem a patient may have and to offer a complete service to their customers. They work a lot with trauma and sports rehabilitation, therefore their services are focused on sports medicine, orthopedic surgery, physiotherapy, sports medical examinations, ultrasound tests, laboratory tests, anti-aging and growth factors.

The intern will be assigned to create anatomy reviews and monitor evaluation sessions of patients, shadow professionals of the clinic and assist them with different tasks, learn how to make a first evaluation and then assign the most appropriate form of treatment for the patient, create follow-ups of the development of different patients and monitor their treatments, supervise follow-ups of the administered treatments, and assist with the planning of the patients' rehabilitation programs.

## **CENTRO DEPORTIVO MARVÀ**

Centro Deportivo Marvá is a fitness and wellness center in Valencia's city center designed to fit the needs of clients of all ages with personalized exercise activities available, ranging from beginner level to experienced athletes, as well as rehabilitation. The center hosts specialists in sports injury, health and fitness, weight loss as well as public examination preparations for firemen and policemen. The center includes a wide range of options for fitness: swimming pools, free bodybuilding,



personal training, cutting edge technology and innovative equipment.

The objective of the internship is to understand the mechanisms of a sports center and to be able to individually prepare safe, efficient and functional training sessions for clients. They will support and help the supervisor at the gym and the swimming pool, collaborate on designing training sessions, evaluate the physical condition of users, and help out during training sessions on how to correctly perform exercises.

## HUMAN RESOURCES

### DOCENDO

Docendo is a company that has more than 20 years of experience providing schools with educational services and managing extracurricular activities. They are dedicated to providing the highest level of education to schools across the Valencian community and in Madrid. They currently work with more than 120 schools and more than 500 students per year and are working on expanding their business to schools in Valladolid and Zaragoza.

Throughout the internship, interns will be assigned tasks related to human resources, such as: review and publish job offers, conduct interviews in English, evaluate the interview results and disregard unwanted candidates, search for potential candidates on different professional job sites on the internet, offer advice and ideas to improve these functions as well as other company projects, and assist with daily office duties and projects.

### FUNDACIÓN EQUIPO HUMANO

Equipo Humano was founded in 2001. Their primary aim is to increase the competitiveness of the companies they work with by optimizing their most valuable resource: people. Their mission is to provide their clients with

innovative solutions in the human resources field. Equipo Humano is a young, innovative and proactive company. Their team is both versatile and effective when it comes to achieving results in a range of fields. As well as improvements made in human resources, they strive to create organizational growth of the company, enabling all round growth and success.

The intern will assist with a whole range of projects directed by Fundación Equipo Humano, which may include but are not restricted to; designing training programs for companies, developing training methodology and documentation about such trainings, preparing company training programs, and attending internal meetings to prepare new projects. The intern's skills and academic background will play a role in their internship position, using their prior knowledge to support the endeavors of this ambitious team.

### HOME SCHOOL

Home School International is an educational institution that employs techniques related to advancements made in education via neuroscience. At Home School, the students learn by means of emotions, deepening their memory and encouraging their creativity to create a more integrative training system. They are very active and integrated in their surrounding community, as they strongly believe that schools are crucial for training and coexistence. Their goal is to share the educational process with families and their children, in order to successfully prepare their students with strategies competent for life.

The intern will be involved with the management and assistance to staff of an educational institution. They will undergo tasks such as managing the database of students and clients, reviewing workers files and general administration tasks, and developing company protocol concerning the integration of new employees into the system. Furthermore, creative tasks will be assigned such as developing welcome procedures as well as creating and implementing new projects.

## INTERNATIONAL BUSINESS/ SPORTS MARKETING

### VILLARREAL CF

Villarreal CF is a Spanish football club that was founded in 1923 and currently competes in the Spanish Football League 'La Liga', highly regarded as one of the best teams in the first division. It is a successful organization that seeks to develop the excellence of sports and its youth development. A professional club with a professional approach to all aspects of its development and reputation, with a strong tradition and heritage.

The intern will help to manage the club's new business and social media accounts, they will be able to identify key multimedia elements concerning digital football, adapt content to international markets (mainly by identifying the correct themes to promote, cutting video clips and creating subtitles when needed) and help build a stronger networking platform with media professionals from all over the world. Business specific interns will be in charge of market research, prospective clients, industry trends analysis and contact with potential partners.

### CD SERRANOS

CD Serranos is one of the most well-known, non-professional soccer clubs in Valencia city founded in 1966, functioning as a soccer academy since 1977. Some of their players have made it to a professional level, competing in La Liga, the Premier League and even for the national Spanish team.

The intern will have the responsibility of supporting the coach with training sessions (organization and management), assisting team coaches of different age categories, helping with designing and implementing training and exercises for different levels and players

of different ages, and supporting with recovery and rehabilitation treatments for injuries with the physical therapist.

### UNO POR CIENTO MOTORSPORT

Uno por Ciento Motorsport is a physical, technical, tactical and mental training academy for motorcycling and motor racing drivers or karting. They also offer training for road and mountain bikers, triathletes, runners and more. Since 2008 and with more than 30 riders and drivers in different categories, from off-road motorbikes (trial, enduro, MX, SX) to MotoGP, F3, GP2, and Dakar Rally, they are using the newest techniques in physical, technical, tactical and mental training.

Interns will help to create engaging content for communications strategies, work on international expansion of the brand in emerging markets, design new business plans for the academy in key countries, develop digital campaigns through social media platforms, and collect leads and build the database to contact by the sales team.

### ALWAYS SPORTS

Always Sports is a global company, generating proposals and valuable content, focused on technology, creativity and the values of sports. The company develops communication strategies, marketing plans and business models for all kinds of sports tournaments.

The tasks and duties of the intern are related to communications, marketing and branding of the company. The intern will be working on exciting projects and will play a part in multiple roles, including: market research, the study of current opportunities, and creating a business development model for sports events. They will be challenged to prospect sponsors and partnership opportunities, develop communication strategies and marketing plans.

## VALENCIA TENNIS ACADEMY

A highly competitive tennis academy, located in the Club Español de Tennis (Spanish Tennis Club), dedicated to the preparation, training and complete development of elite level players. The club's facility includes 21 tennis courts with artificial lighting; 16 of which are clay courts, 4 artificial grass courts, 1 hard court, and a center court for competition with bleachers housing 600 spectators. The club also boasts 2 multi-functional courts, 4 paddle courts with artificial lighting, a 1200 cubic meter swimming pool, a fully-equipped gym, and an open space for various organized activities.

Tasks assigned to the intern will include website management and creating content based on Valencia Tennis Academy activities. Other tasks will involve artwork and graphics, taking and managing pictures of training sessions, taking and editing videos, managing social networks, customer service duties as well as general assistance with the development of new projects.

## PILOTA 3.0

Pilota 3.0 is a brand new project which unites sport professionals from various training backgrounds with over 20 years of experience to enhance the sport of "pelota", a typical sport originating right here in the Valencian community. Their project intends to contribute to the development of Valencian pelota players as well as the growth and evolution of the sport in general, searching for new strategies and applying new management techniques. They use the latest technology and employ current trends, research and training methods to improve the performance of the athletes.

The intern will support in assisting with the restructure and improvement of the general marketing plan, designing a comprehensive business plan for a new product, conducting research analysis and contributing to making improvements regarding the management of internal

projects, planning a sports event and outlining the key details and components to be considered, creating a photographic catalogue of activities and more tasks related to the advertising and exposure of the company.

## IT

### SEIDOR

Seidor is a group dedicated to providing solutions in the field of information technology for both big and small companies. In 2005, they started to expand internationally and now have clients in Latin America, Europe, USA and the Middle East. They work with an extensive network of partners which include, but are not limited to, important software and hardware manufacturers, system integrators, and distributors. Today, Seidor is one of the few ERP implementers listed in the Top 50 Spanish IT companies. With a team of over 2,000 professionals, they guarantee the protection of technological investment within infrastructure and systems, as their expert team is certified by major manufacturers, therefore offering a personalized service with both flexibility and reliability to fit business requirements. Available Services include Professional SAP Services, Professional Adobe, IBM and Microsoft Services, Strategic Consulting in Technology and Business, Technical Training, Processes Reengineering, Design and IT Infrastructure, Sustainable Migration to the Cloud, Integration of Systems and Technology, Digital Strategy Development and Social Media Marketing.

The intern will be in charge of the maintenance of applications developed in JAVA or FLEX, undergoing projects depending on the requirements of the customer, analysis and prioritization of project requirements, codification of the project requirements, testing project development and contributing to the development process in order to achieve the expected results. They will directly assist the project manager with current work demands, with more responsibilities being assigned based on the intern's capabilities and skills.

## BLOCKCHAIN WORK LABS

Blockchain Work Labs cover a range of areas including business management, IT and engineering. They are a newly founded company with the mission of being a trusted technological partner for companies that want to develop or integrate solutions using Blockchain technology. They create, lead and visualize initiatives that contribute value to society and to companies through Blockchain technology. They are an IBM certified partner in this type of technology and responsible for a Blockchain development line in Alastria, a specialized Blockchain consortium formed by more than half of the IBEX35 companies (the 35 largest companies in the Spanish stock exchange). They have two offices, with the main headquarters located here in Valencia.

The main tasks the intern will be involved with are developing an improved business plan alongside the company CEO as well as performing communication and marketing tasks for the company focused on the expansion and recruitment of customers in Canada and the United States. Furthermore, they will need to develop clear and proven strategies to validate the new business plan, and if not feasible, will need to seek out alternatives and justify such changes. In addition, the intern will be trained in understanding the potential of new technologies for business in one of the best technology centers in Europe.

## KENSO SOLUTIONS

Kenso is an engineering company dedicated to optimizing the use of elements and ad-hoc sensitization systems. They specialize in the design and manufacturing of custom hardware, which they use as a basis for building sensory systems that essentially allow clients to be more efficient and productive. The term Kenso comes from the Japanese **Kenshō**, which according to the Buddhist tradition, represents the ability to see beyond the true essence of things. They support this philosophy 100% and they believe that understanding the origin of the needs for any project allows them to have a realistic and whole vision of the exact product required.

The intern will take part in a project to improve the IoT (Internet-of-Things) platform to show more information about the sensors and classify them in a proper manner. They will also add some characteristics to the program like notifications, alerts and others creating a nice UX (User Experience), enabling the growth of the platform implementing neural networks. The intern will also be assigned to analytics, planning, designing and export functionalities.

## LAB - BIOMEDICINE

### BIOTECH VANA

Biotech Vana is a spin-off from the University of Valencia that provides research products and services in Computational Biology and Bioinformatics. The company performs fundamental and applied research including NGS services, database design, research projects, and state-of-the-art software. The Biotechvana headquarters are located at the European Business and Innovation Center of Valencia (CEEI).

The intern will work on several tasks associated with bioinformatics analysis and functional annotation of NGS omics data. This will include a range of duties involving data mining, pre-processing and quality analysis, de novo assembly or mapping and annotation depending on the project and phylogenetic analysis.

### GREEN MOLECULAR

Green Molecular is a spin-off company promoted by CRB Inverbio and the University of Valencia. The company is focused on discovering and developing properties of natural polyphenols to benefit human health.

The intern will observe and participate in experimental research (molecular oncology), both in vitro and in vivo. They will also be involved with training concerning different molecular biology-related techniques. Overall, they will

help the company with current projects and perform tasks directed towards the company's objectives.

### **LABORATORIO MONTORO**

Laboratorio Montoro is a lab specialized in offering a wide range of clinical analyses and aspects in human, veterinary and environmental areas. Laboratorio Montoro was founded in 1930 and has since been the avant-garde of innovation and research techniques. Their team has a vast amount of experience in microbiology, biochemistry, chemistry and physics. The service is personalized and seeks to provide each client with the best quality diagnosis.

Interns will collect, prepare and test samples. They will record and analyze data and provide technical support to their mentor and professional colleagues. The student will present results to senior staff and may be required to write reports, reviews and summaries. The intern will be immersed in a variety of laboratory techniques and perform tasks directed by their supervisor, aiding the advancements of current projects towards their objectives.

### **IMEGEN**

IMEGEN (Instituto de Medicina Genómica) is a R&D center that provides official agricultural tests. They have been designing tests based on DNA analysis for more than 15 years, which are specifically focused on guaranteeing the quality of food products. The company was founded in 2009 by a team of scientists with more than 20 years of business experience. It has since grown into a leader in the genetics and genomics sector. Their aim is to become the benchmark for agricultural/food industries, not only as an analytical laboratory, but as a technological adviser and partner. The company provides GMO services (screening, identification of transgenic events, quantitative analysis), Species Identification (meat, plants, fish and seafood species, and metagenomics).

The intern's role will include supporting the Product Manager in their daily tasks, getting involved with analysis techniques. The company has an extensive analytic catalogue based on the application of novel molecular biology and plant genomic techniques. The student will help to prepare all the documentation in English, a requirement of European regulations to commercialize the kits for in vitro diagnostics. The student should be comfortable in a research center environment and ready to work with colleagues from different backgrounds and specialties.

## **LEGAL**

### **ANAFORD ABOGADOS**

Anaford Attorneys is a boutique law firm, headquartered in Zurich, with offices in Valencia, Geneva and Barcelona. They are specialized in advising private clients, family offices, financial institutions and fiduciary companies on a wide range of tax and legal matters. They are a unique law firm that focuses on providing the highest quality cross-border legal advice to help their clients navigate through the complexity of tax and wealth planning considerations involving multiple jurisdictions.

The intern will assist the lawyers in the law firm regarding corporate, legal and tax related issues related to its clients in Spain. Other tasks for the intern may include legal study, drafting, review of legal documents, which will preferably be in English. The intern may get to attend legal meetings together with a lawyer from the law firm, if it is deemed convenient and suitable for the intern (Spanish language skills recommended).

### **BOUNSEL**

Bounsel is a top end-to-end contract management platform powered by AI. They are reinventing the way in-house counsel manages contracts by introducing design, purpose and technology into the legal industry. They are a Valencia-based legal tech startup, currently developing

their MVP. They are ambitious and comprised of a skilled team of professionals with legal, financial and business backgrounds.

The intern will be required to carry out research on legal innovation and technology. Their tasks will involve collaboration with the legal blog development (content editor and writer), management and organization of Legal Hackers networking events, and assistance with office manager duties (i.e., bureaucracy, reporting tasks).

## **TUGESTO**

Tugesto is a Law and Consulting firm created for online use. Thanks to the investment in R+D+I, the traditional way of managing businesses has been transformed. Since each company is unique, Tugesto customizes each project for its clients. They work together for the best results adapting to the clients' individual needs. The mission of the company is to help clients manage their companies in the best and most effective ways for them. Tugesto offers a quick and complete way to manage, to develop simple online optimizing time, and generate money for each company they work with.

The internship tasks will be based on the student's academic background, skills and knowledge. With prior experience, and new training, the intern will be expected to complete tasks related to customer service, international client management, classification of documents, database entry and development, creation of marketing materials, and working on presentations for specific potential clients.

## **LOGISTICS**

### **FRUITSAPP**

FruitsApp is a bidirectional B2B Marketplace adapted to the fresh produce industry that is revolutionizing the way of doing business in this sector. Thanks to AI, algorithms

and bots, they connect companies depending on their specific interests. FruitsApp streamlines the trading process, avoids intermediaries and saves time, resources and money for the companies it works with. Logistics and negotiations are integrated. Their long term vision is to become the Stock Market for the fresh produce industry.

The intern's tasks are related to a logistic assistant role, where he/she will learn how to perform stock valuation calculations, apply the established criteria and transfer the results to the designed format. The intern will also need to obtain necessary information from the different transport services through procedures established for the contracting of cargos and properly use warehouse management software to transmit, obtain and treat information.

### **INTERCONTAINER**

Intercontainer is a company that provides auxiliary services to the busiest port in the Mediterranean Sea, the Port of Valencia. They are specialized in marine containers' repair and storage, container transport and merchandise storage.

The intern's major tasks and responsibilities will involve supporting the customer service office, controlling the shipping of containers and developing administrative tasks within the logistics department. More tasks will be assigned by the supervisor based on current company projects and demands, allowing the intern to gain a real insight into the logistics trade.

### **BELALON**

Belalon is a small company dedicated to national and international courier service. Belalon prides itself on high quality customer service and pays special attention to customers' needs and requirements. Main services provided include; picking up packages, safe packing, tracking and simplifying paperwork.

The intern will work directly with their colleagues, assisting them with general administrative tasks and learning how a company in this sector operates on a day to day basis. They will be assigned to shipment management, following up with tracking services, completing and reviewing paperwork and organizing databases. The intern's tasks will surely depend on the current workload and shipping orders, as well as their prior experience and demonstrated skills.

### **PANDABOX**

Pandabox is a Spanish startup that operates in the style and fashion industry. The company is making its customer service its mark of identity with a differential perspective to current e-commerce or online shopping. They are a startup that started its activity within the Demium startup incubator. They are a personal online shopper for children. They choose the children's clothes according to the preferences indicated by the parents and send the items to them to be tested at home, where they can decide which clothes they want, paying only for what they keep.

The intern will learn exclusively about operations, supply and sales in this start up company. Their responsibilities as an intern will involve supporting the operations team, digital development on multichannel platforms, supporting the supply chain foundations, issuing follow-ups, providing detailed reports based on orders and shipments, and other tasks related to current project demands. The intern will be required to use English skills in all parts of their role.

## **NGOs**

### **ILEWASI**

Ilewasí is an independent, non-profit (ONGD), self-governed organization dedicated to defending, promoting and protecting human rights. Their goal is to contribute towards influencing changes in attitudes and behavior

within society by assessing the current situation of justice and promoting values such as peace, democracy and solidarity, both in Spain as well as in developing countries such as Africa, Asia, and Latin America. Ilewasí provides tools and programs to people that are in difficult situations such as circumstances of inequality or at risk of social exclusion.

The intern will organize events, help design a plan to increase donors and work in the marketing department using online platforms (campaigns through email, social media etc.). To do this they will develop and prepare projects in Logical Framework and work on the presentation of these projects to different financial supporters. Other tasks that the intern will be required to undergo are collaborating with the International Cooperation Department concerning international projects, supporting local projects such as working with children at risk of social exclusion, taking part in the promotion and organization of events related to social awareness and training programs, and assisting with a course on children's rights and youth education.

### **FUNDACIÓN ASINDOWN**

ASINDOWN is a non-profit organization that was created in 1989. Its primary objective is to facilitate and promote the integral development of people with Down syndrome and achieve their full family, educational, employment and social integration as active members of society. Through specific actions they seek to promote positive awareness and responsibility in society, with the end goal being to improve the quality of life of people with Down syndrome. The organization carries out strategies and projects aimed at fostering and promoting the dignity and rights of people with functional diversity.

The tasks the student will undertake during their internship are focused on supporting the different team members and the organization's objectives and goals. He/she will support the workshops that are carried out with the members, get involved with and prepare

the required material for its development, support the development of activities involving individual and collective sessions with students, understand the different programs that are applied at the institution, and establish a relationship of empathy with the students at the center as a fundamental basis for his/her participation in the tasks and processes. The intern will work primarily in Spanish with his/her colleagues, so a level of proficiency is recommended.

## **ASOCIACIÓN POR TÍ MUJER**

This association exclusively contributes to the fight against gender violence and female empowerment. Their actions focus on promoting women's rights and gender equality as conditions to achieve social justice and human development. They work with local communities and those suffering from such situations, providing support and other means of aid.

The intern will learn how a non-profit association operates and will get to sit in on supervised meetings with members of the association (women in situations of vulnerability or exclusion). They will help with administrative tasks such as answering emails, phone calls and organizing databases. As well as this the intern's position will include being directly involved with current projects working alongside other practitioners and staff, to achieve valuable impact for members in their daily lives. The intern will get to be involved in an exciting European project too and will be able to work on the development of this based on training received as well as their own skills.

## **ACTIYAM**

This is a local non-profit organization, founded in Valencia in May of 2016, aiming to help people in the city of Valencia who want to improve their quality of life. They help to improve the quality of life of those in need not only through physical materials but also through training, workshops, problem solving, and accompaniment. They

focus exclusively on the following groups: homeless people, youth in families without resources, people with low income, immigrants, women who are victims of gender violence, elderly populations, people with disabilities, people suffering from addictions, and in general, people at risk of social discrimination.

The tasks the intern will undertake are directly associated with Actiyam's objectives and philosophies. The responsibilities of the intern will include local maintenance and customer service in the day care center for the homeless, developing games and team building activities for collaborative workshops, helping with the construction of carpentry and crafts, assisting with classes and teaching underprivileged children or helping them with homework tasks, delivering food to the homeless, assisting study support staff and generally helping with training programs and events.

## **JARIT**

Jarit is an organization that works in neighborhoods of Valencia with a large presence of immigrants, helping to facilitate their coexistence among different cultures. Jarit is a joint partnership, where migrants and locals live and work together among diversity. They work with migrants, reinforcing integration and training as citizens. The organization itself has a large number of volunteers who primarily seek to facilitate interaction between the neighborhood and the rest of the city.

The intern will support the customer service department (working on basic procedures for foreigners, inscriptions, work orientation etc.). The position will also include helping with administrative tasks and supporting members of each department with their current project demands, organizing files and documents for these. As well as this, the intern will be required to collaborate with summer school organization such as creating children's activities, and planning events for the school. The intern will also help with language classes e.g. English classes,



developing materials and activities to make the classes more dynamic for the students.

## **FUNDACIÓN ALANNA**

This association was formed by professionals trained to work with people without resources in our society or at risk of social exclusion. They aim to promote values such as communication, solidarity, confidentiality, equity, confidence, honesty and transparency, coherence, humility, respect, commitment and professionalism. This foundation contributes to the development of a sustainable society, through local programs addressed to highly vulnerable groups, especially women and younger families. They work with social, political and business networks to fight against social exclusion and improve the lives of the community. Social services, health care, employment training and occupational therapy are some of the services the foundation offers, fighting poverty and social exclusion in a real and effective way.

The responsibilities included in the internship position will be assisting with the work orientation program, helping victims of social exclusion look for jobs and apply for jobs, and monitoring the progress of these people. The intern will have the chance to sit in on interviews conducted by the directors of the foundation, to see how they directly help their community and provide for these populations. The intern will be required to make follow ups and complete reports based on interviews, projects, and performance of training programs and interventions.

## **FUNDACIÓN DIAGRAMA**

Fundación Diagrama Intervención Psicosocial is an NGO working in the defense of Human Rights since 1991. Fundación Diagrama works to help people in difficult social and economic situations, providing resources and services. The mission of their foundation is to promote and develop centers, services, programs, and research in order to help with the prevention and integration of those at social and

economic risk. This especially applies to children, youth, families, women, and those who are dependent.

The student will carry out tasks related to the intervention of psychological initiatives with those in the “Centro de Atención al Menor de FE Campanar”. The intern will work with minors in the center, helping with education, learning important values, and creating reports on the positive evolution of the students. They must relate findings to the objectives of the center and learn about the values and philosophies they abide by, to create positive results. The foundation seeks to create social and work incorporation, acquiring and developing values and behavior rules for their students. The intern will get to observe meetings with the center’s psychologist to learn about the lives of youth at the center, understand the psychological programs they are facing, and see which strategies are implemented in adolescent intervention.

## **ASOCIACIÓN ÀMBIT**

ÀMBIT has 20 years of experience working with people at risk of social exclusion, offering the opportunity of a dignified life. Their mission is to establish that prison as an institution creates many more problems for the individual than helping to solve them. Their vision creates ways for the at-risk population to access progressive freedom more easily, despite any disadvantages they have. Their core values consist of dignity, freedom, justice, truth, honesty and respect (addressing issues of diversity and decision making in their events too).

The intern will develop content for the website, work with social networks and translate articles into English. The intern will also take part in event organization by assisting with invitations, material preparation, presentations, editing content and creating publicity of events. The internship placement will demonstrate how an organization such as Àmbit directly connects with their target population, and how all the steps they take lead to positive results and societal impact.

## FUNDACIÓN MAINEL

The goal of this NGO is to create a fairer and more sustainable world by actively engaging citizens in their initiatives and projects. At Mainel, their belief is that education is the key to encouraging global citizenship and granting people the ability to recognize the meaning of equal rights and dignity for all.

The main responsibilities of the intern will include research and identifying new materials to publish on the main website. They will be required to develop content for the website in English and also to publish at least one press report in Spanish. The intern will help to translate communication materials and utilize their language skills to effectively represent and publicize this organization. As well as these tasks, the intern will have the chance to get involved with events and projects, learning more about this sector and its impact on society.

## REAL ESTATE (Marketing)

### HOLA STAYS

HolaStays is a company with extensive experience in the vacation rentals sector. The “Hola” in their name is a statement of intent: because they want to welcome the client to their accommodation sites and make them feel at home. Through the website they can easily book a stay in more than 80 apartments across Valencia.

The intern will participate by directly supporting the commercial department. They will specifically work on studying property listings, interviewing prospective clients, accompanying clients to properties, discussing conditions of sale, advising clients on market conditions and generating new property lists. These responsibilities may be expanded if the intern shows good know-how and responds quickly to the new training and systems they receive.

### SPOT-A-HOME

Spotahome is an online platform that allows people to book a home in another country for periods of one month or more. Unlike traditional property listing websites, they visit every property, write up their own detailed descriptions and take high quality professional photos of each accommodation site. They also allow you to book directly online.

The intern will experience the fast-paced nature of working in a start-up company and develop the skills needed to enter a competitive workforce with additional professional experience to succeed in the real-estate market. Tasks will be assigned by the intern supervisor related to current projects and clients, and the intern will assist with general management and administration tasks. Duties may be amplified if the intern shows superior skills and has strong capabilities to help with the current projects at hand.

### LIVE4LIFE

An accommodation agency specializing in providing rooms for university students and leisure services, aiming to create an unforgettable and high quality living experience for students. They are an initiative created by and for students, and that’s why they are specialized in this living sector. Their overall aim is to provide students with what they need: a superb place to live and study, with nearby transport networks to improve quality of life. They strive to maintain good relations with all of their clients, ease of trade and proximity.

The intern will work alongside the accounting and administrative team, fulfilling various tasks related to business organization and development. Some of these tasks will include managing the meetings calendar for different department representatives, making account entries and creating invoices when necessary, gathering support documents for the supervisor’s current projects, receiving training on the company’s methods and systems,

working with trained accountants completing weekly and monthly reports, and performing general administration tasks in a high paced startup environment.

## R&D

### FAB SPACE

The Valencia Fab Space works on the development of projects related to digital manufacturing and its applications. Also, it is a center for training and research in the same field. It is equipped with software and manufacturing machines that allow professionals, staff, interns and the university community, from entrepreneurs and students to companies and organizations, to transform all ideas and concepts into a reality and to accelerate the development of digital manufacturing.

The intern will be assigned tasks such as working and collaborating on current company lab projects, developing plans, making impressions of pieces in 3D, machining of pieces, assembling different components, managing and solving issues, and general maintenance of the lab itself and the instruments used. The supervisor would also like the intern to develop new projects and ideas during their stay, enhancing those that are already being developed or creating entirely new ones.

### UPV (Polytechnic University of Valencia)

This company is part of the Polytechnic University of Valencia, which leads the development of projects related to drones and their applications. The company serves as a center for training and research in the same field. It is equipped with software and manufacturing machines that allow professionals, staff, interns and the university community, from entrepreneurs and students to companies and organizations, to transform all ideas and concepts into a reality and to accelerate the development of this upcoming industry.

The intern will be assigned multiple tasks while working and collaborating on current projects the company is developing. He/she will be involved in the design, construction, flying and assembling of the projects. Tasks will be assigned by the intern supervisor and the intern's academic background and skills will play a factor in what other duties they will carry out at the center.

### CEAM

A research, development and technological innovation center that works to improve the Mediterranean environment. They focus on offering comprehensive proposals for environmental management concerning the atmosphere, ecosystems, human activities and their interactions. CEAM's activities range from basic research to finding solutions for high priority environmental problems. They also work on the development of new technologies and applications which are set up as pilot projects so that any advancements made can be demonstrated on the management scale. Therefore, these activities are essentially pre-competitive R&D in nature. R&D activity also leads to scientific counseling tasks in the areas that CEAM's competencies cover, and it specifically contributes to environmental management policymaking on various levels, from the local level to that of the European Union.

The intern will participate in experiments carried out in the high volume outdoor simulation chamber EUPHORE (European Photo Reactor). The internship placement will focus on the development and implementation of current projects, both locally and internationally. The intern will work directly with the internship supervisor assisting with research tasks and findings, testing equipment, translations, reviewing policies and managing databases.

### BIOSEQUENCE

Biosequence helps to provide a personalized oncological diagnostic service through genetic testing to its clients. They achieve this by studying each patient's case to offer

solutions that adapt to their individual characteristics by improving the efficacy of their treatments and minimizing adverse effects. Their objective is to help find the most suitable genetic test for each patient in a cost-effective manner. To do this, they employ the latest genomic technologies that help them identify the molecular case and they propose the best oncological treatment. Their services include genetic counseling, clinical reports, therapies and laboratory investigations to name a few.

The intern will work directly with their supervisor, mainly observing and analyzing the techniques and therapies employed. They will assist with clinical reports, helping to interpret results (predictive, prognostic and diagnostic biomarkers) and will record data when necessary. The intern will get to observe laboratory and imaging investigations at first hand, gaining invaluable experience in the lab and genetics field.

## TECH START-UPS

### WALLBOXOK

WallboxOk is a young yet leading startup in the rising sector of electric vehicles. The company is currently developing and producing portable chargers for electric cars, so customers are able to travel without worrying about finding a charging station. Their solutions allow clients to manually select the charging intensity. It's compatible with multiple adapters, with plug Cetac from Mennekes, and with multiple models of electric cars from Nissan, Mitsubishi, Toyota, Opel and Kia.

The main tasks and duties of the intern are all related to international marketing and branding of the startup. The intern will be joining an exciting and fast paced sector developing new market analysis, carrying out data base collection, prospecting potential customers in key markets, creating brand content for the website and promotional materials, supporting plans in the marketing

department and developing digital strategies on social media platforms to maximize visibility of the startup.

### FLAMINGUEO

Flamingueo is an online store that provides e-commerce service to its customers who want to buy specific items related to the pool and the beach. Through an Android/iOS app, the customer can select which products he/she wants from different options available. The company is currently expanding to Germany, France, Italy, Portugal and the UK.

The intern will develop and implement a scalable business model and compare this with other current businesses. The position will involve managing relationships with customers, improving control systems and helping to expand the company abroad. More duties will be assigned based on the intern's skill set and the company's current requirements.

### CLEVERPY

Cleverpy Machine Learning is a startup originating from Valencia, focused on developing solutions based on artificial intelligence technologies for large companies in sectors such as water supply, renewable energy and distribution. Cleverpy also works with companies associated with public administration. Their business strives to provide consultancy services for these companies and while doing so, conduct research on the best technological products and the most effective tools to help their clients grow and become more scalable.

The intern's role will involve the following tasks; research into new technological products available in the market, developing the business model under the guidance of the supervisor, field research into competitors, partners, open innovation channels and customers. Other areas the intern will be involved with include product market fit, reports and evaluations based on research findings,

copywriting, translation support, design tasks and social network management.

## **MOLO URBAN MOBILITY**

A company specializing in shared electric mobility that offers its service in Valencia with a fleet of 125cc motorcycles. The vision of the company is to revolutionize urban mobility through an integrated system that provides the user with a safe and intuitive system. MOLO works through an App whereby the clients can find motorbikes that are close to their location, which they can then select and reserve. When they get to the reserved motorbike, they will be able to activate it, enabling them to take out the helmet and ride! This transportation system was developed by recognized partners at the international level and continues to develop and improve. The mission of MOLO is to redefine urban mobility through a subscription service that is tailored to suit the user.

The internship placement will require the intern to manage the database and assist with the organization and entry of data, research the target market and create marketing reports based on findings (including information such as user profile, user engagement, pricing, benchmarks etc.). Further duties will include creating and developing new marketing strategies, implementing marketing actions, creating analyses and feedback of processes in order to enhance the overall marketing scheme of the company.

## **TOURISM**

### **SEA SAFFRON**

Sea Saffron organizes activities that involve sightseeing at one of Valencia's main attractions combined with unique gastronomic experiences. Sea Saffron is focused on generating exclusive tours for foreign travelers, with their company philosophy being: to provide the highlight of the traveler's stay in Valencia. TripAdvisor has become

the main selling channel and they are now working on promoting the business through social media and other avenues.

The main duties of the intern will involve marketing, branding and event management. Marketing tasks will include content generation, Wordpress skills, google analytics, SEO, keyword research, and employment. Branding will involve the website, Facebook and Instagram as principal tools. Event management will mean working directly with the Sea Saffron staff to provide unique cultural and touristic experiences. Food preparation, internal logistics and execution of events will be necessary. The intern will be mentored by the supervisor, learning valuable marketing skills and improving their abilities within a mature start up.

### **HOWLANDERS**

A top e-commerce site for tours and touristic activities in developing countries, especially Latin America. Howlanders work in collaboration with selected local agencies, offering amazing experiences at unbeatable prices, providing a reliable service meeting all the travelers' requirements.

The intern's main tasks will be to explore the new key markets and test their services by developing a fast marketing and sales strategy. To do so, the intern will develop link building actions, create social media buzz, liaise with local bloggers and influencers to promote their services and illicit communication with the clients. The intern will work directly with the team, working towards their current objectives and assisting all of the departments with required tasks, to gain an integrative experience in the tourism sector.

### **LOCALIXO**

Localixo is a startup that combines the best of the technological and tourism industries. Localixo is a smart virtual guide for travelers. It's a travel expert that provides

details and information on everything there is to know about a particular location. Additionally, the company is now developing different solutions for businesses, enabling companies to have an intelligent virtual assistant for their tourist destinations that give fast and direct answers to clients, keeping up with the demands of the 21st century tourist.

The main tasks and duties are all related to marketing and branding of the company. The student will collaborate on different projects developing market analysis and prospection, database collection, research on potential customers and competitors in key markets, brand content support for the website and promotional materials, as well as helping with various administrative tasks.

## **HOTEL NEPTUNO**

Hotel Neptuno is a small hotel located right on the “Las Arenas” beach in Valencia. The hotel has 50 rooms and a restaurant below, with amazing views of the main city beach. Its location is second to none, right next to all the main bars and restaurants and very close to the tram and metro transport services.

The intern will primarily work on the front desk, performing secretarial duties and learning about customer service. They will also work on revenue management, event management, and food and beverage management. In the restaurant, the intern will learn how a maître manages the restaurant service and providers. The position will also include maintenance of websites, media content and managing online rates.

## **CON 4 TOUR**

This is a company providing complementary tourist services dedicated to rental bicycles, organizing guided tours, collecting luggage, and other services related to tourism.

The intern's tasks will include bike rental and tour reservations management, enabling opportunities to learn about customer service and efficiency in this area. The position will also involve updating social networks on a regular basis and adding new content to the web page. The intern will be required to execute marketing strategies and improve the business' online profile e.g. on Google business and other key platforms.

Samples of some of the companies euroace partners with in order to offer our international students with a unique opportunity to gain experience abroad. To find out more about internship opportunities in Valencia please get in touch by contacting us at [contact@euroace.net](mailto:contact@euroace.net)

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