Possible Internship Placements – Valencia, Spain

**Nostresport** (It is not required Spanish knowledge)

Nostresport is a sports management company with three business fields:

1. **Professional services:** Consultation in marketing, management, and sports communication.
2. **Event management:** Corporate activities and the support and promotion of sporting events.

An Editorial & Marketing Intern will work in the Editorial Department and perform typical departmental tasks, such as: creating content, writing articles, updating information for the digital newspaper and working on and supporting the radio and audiovisual aids.

An Event Planning intern will work in the Marketing and Events Department of "Grupo Nostresport", and will take part in the regular daily tasks of this department. Events tasks include: organizational support, activities management, finance, communication, participant management and social networks. Commercial tasks include: analyzing clients, proposal preparation and presentations. Promotional tasks include: Supporting the promotional actions developed by the company, digital promotion and social networks.

**Air Nostrum** (It is not required Spanish knowledge)

Air Nostrum leads regional aviation in Spain and is one of the bigger regional airlines in Europe. With 100% private capital, it is an exclusive franchise of Iberia’s group and belongs to the OneWorld Alliance. Currently, it has about 2,000 employees, operates more than 128,000 annual flights in more than 120 different routes, and carries over 4.8 million passengers per year. Air Nostrum is a solid company that has a turnover of more than 500 million euros per year. Due to its management, quality of services and prestige, it has been awarded on several occasions. It is the only Regional European Company that has been awarded "Airline of the Year" (Golden Category) five times, granted by ERA (European Regions Airline Association). It also has been awarded with the "Palme D'Ore", a perpetuity distinction, from the same association, for Sustained Excellence. In 2011 Air Transport World named Air Nostrum as its Regional Airline of the Year.

An intern’s main objective is to check the consistency of MRM/AMP/TRAX for both fleets and to establish the means for continuous oversight. They will assist with the scheduled maintenance performed on fleets CL600-2D24 and CL600-2E25 in Air Nostrum that follows the approved maintenance program (AMP) which is based on the maintenance program (MRM) provided by the manufacturer, Bombardier.

**Plataforma de Voluntariat de la Comunitat Valenciana**

The Plataforma del Voluntariat Social de la Comunitat Valenciana (P.V.S.C.V.) is a network comprised of nonprofit organizations, all of them linked by volunteering with the aim of promoting and spreading voluntary action throughout the community. Their main objectives are to promote and to make the community aware of volunteering as well as to raise awareness about its meaning, commitment and aims of its contribution, to exchange work experience and to facilitate collaboration between members, as well as
with the rest of the social factors involved, and to study legal situations and to develop new volunteering policies and proposals.

Social Network Intern:
The intern will work as part of the team by assisting in various facets of this office, such as: training for societal awareness regarding social problems, working with various NGO associations, designing activities, conducting visits, creating reports, working online to manage social networks and customer relations.

NGO Intern:
The intern will work in specific projects related to preventative medicine, community health and health care administration. These projects must be established in developing countries. The non-profit organization of Valencia has to prepare the strategy and all documents to start these projects, as well as work to increase public awareness in developed countries through campaigns regarding community health, health care and hygiene.

Fundación por la Justicia (It is not required Spanish knowledge)
Fundación por la Justicia is an independent, non-profit, self-governing organization dedicated to defending, promoting, and protecting human rights. Our goal is to contribute in influencing changes in attitudes and behavior in society at large by assessing the current situation of justice and promoting values such as peace, democracy and solidarity both in Spain as well as in developing countries in Africa, Asia, and Latin America. We provide tools and programs to people that are in a situation of inequality or at risk of social exclusion in order to contribute to their personal development, as well as to denounce such situations using all possible.

The intern will aid in organizing a benefit concert, help design a plan to increase donors, and work in the marketing and online communications (campaigns through email, Facebook, etc.).

Licensa Vehículos, S.L. (It is not required Spanish knowledge)
Licensa Vehículos is a national and international transportation goods company. Licensa offers land transportation services at competitive prices. We do this by having an experienced team that is knowledgeable in transportation services, possessing adaptable technology for every job, maintaining a modern fleet to provide you with maximum service and constantly remaining flexible to meet all of your needs.

The intern will work in the financial, administration, and accounting departments. The intern will have administrative and accounting duties and will be able to assist in the internationalization of the transport agency.

Centro Cultural Islámico de Valencia-NGO
The Islamic Cultural Center of Valencia is a cultural institution and apolitical non-profit registered in the Register of Associations of the Ministry of Justice and Home Affairs No. 6474, which tends to strengthen the bonds of friendship between Muslims and the rest of society, convinced that the enrichment of a pluralistic society is based upon respect and mutual understanding. The Centre was registered as an NGO in
2009 for: the defense and promotion of fundamental rights and freedoms of human beings and peace, with respect for diversity; the recognition of human beings, individually and socially, and their cultural, social, and religious rights; the application of the principle of shared responsibility between the States, and the coherence of cooperative development policies in its goal of eradicating poverty in the world.

The intern will assist in civic activities, training, research and administrative duties:
Civic activities-public service in a civic program (food bank, social and professional orientation services to immigrants, clothing services)
Training-give a course, language class, or thematic lesson according to specialty areas
Research-make surveys or collaborate in a research project
Administrative duties: filing, data entry, maintaining a database

**JARIT Associació Civil**
JARIT is located in neighborhoods that have a large immigrant presence and works for and with migrants to offer tools for coexistence between different cultures. This is a joint partnership; we live and work respectfully with migrants and locals alike. We believe our innovative organizational model of integrative intervention is the best choice, as much value can be obtained from the experience. JARIT offers a level of autonomy and participation with volunteers, rooted in a philosophy of maximum transparency. Within this altruistic team, we highlight the presence of the migrants, which enhances their integration into society. Over the years, we adapt to societal changes by remaining diversified.

The intern will be working with a team on a new project to develop a Social Responsibility Cooperative Department. The intern will have the opportunity to discuss planning possibilities, implement strategies, create protocols and cooperate with other companies with the aim of integrating immigrants.

**Villarreal CF (Villarreal Football Club)** *(It is not required Spanish knowledge)*
Villarreal CF (Villarreal Football Club): Founded in 1923 with the Stadium Name: "El Madrigal" with an audience capacity of 24,500 people. The club is an organization that works for the excellence of sports and the young players. In the last 10 years, the club has become one of the most important football clubs in Europe.

The intern will manage the club’s new business and social media, be in charge of identifying key multimedia elements of the football blogosphere, adapt the content to international markets (mainly by identifying the correct pieces to promote, cutting our clips and introducing subtitles when needed) and help build a stronger networking platform with media professionals from all over the world.

**ASAHE Asesores (Ángel Salvador Asesores)** *(It is not required Spanish knowledge)*
ASAHE is part of a fiscal, labor, and accounting consultant office. This is also part of a law office specializing in Business Law. In our consultant office, we understand a different way of working; instead of limiting ourselves to accounting and pay slips, we prefer to work closely with our clients to get to know their needs and peculiarities of their business better. In this way, our team provides optimal service while maintaining vast resources and a professional team with a proven record of solving problems efficiently.
In addition to office duties, the intern will collaborate with the design of the English webpage (currently only in Spanish), make foreign contacts to market this office, and prepare exchanges between foreign businesses and ASAHE.

**The Dirt Tracks Band** *(It is not required Spanish knowledge)*
The Dirt Tracks is a band that finds inspiration and shows ambition in the Indie scene. The musicians are Coma, Masid, Karl, Mikel, and Rafa. In June 2011 they launched their first single, "Never Been to Mars", produced by David Gimenez Valiente and mastered at the Abbey Road Studios by Alex Wharton. The EP was presented in a UK tour, where the press praised them, most of all for their detailed work and impressive live delivery. During the first half of 2012, the band combined their gigs in Spain with a German tour, which was a great success among the German audience and press. The band is already working on their next UK tour while they continue gigging around Spain.

The intern will analyze current market trends with which the group is working, contact contracting agencies in the UK and invite them to the tour, organize and plan the tour, work with the PR company that will be in charge of the tour, and support in the coordination of a few concerts.

**NEXTART** *(It is not required Spanish knowledge)*
NEXTART is a marketing and publicity agency, specializing in social media and SEO/SEM. They work in developing and designing applications, multimedia, catalogues, video marketing, web designing and communication.

The intern will take part and work in different projects of the company. The projects will all be related to communications and the different ways it is used. The intern will gain experience with web pages, e-marketing, multimedia videos, and graphic design.

**Nest Group**
Nest Hostels gives you the chance to enjoy cheap shared and private accommodations, located in impressive buildings with youthful atmospheres in Valencia, Granada and Barcelona, Spain. Red Nest Hostel in Valencia, Purple Nest Hostel in Valencia, Yellow Nest Hostel in Barcelona, Mellow Hostel in Barcelona and White Nest Hostel in Granada, are your best choice to stay in a first-class hostel at reasonable prices in each of these cities. Make your reservation for a very clean and comfortable youth hostel stay, with a wide range of facilities, a central location and great value prices to suit your budget.

The intern will be in charge of promoting and marketing the hostels of the company to the USA and China, using different online tools, such as social media, social networks (portals, blogs, Facebook, Twitter, Chinese social networks) and mailings.

**PSPV (Partido Socialista País Valencia)**
Socialist Party of the Valencian Country or PSPV was a small nationalist and leftist Valencian party, mostly confined to the academic world within the University of Valencia. In 1978 they decided to merge with the much larger national Spanish Socialist Workers' Party (PSOE), to which they integrated. Their name remains the same in the Valencian branch of the PSOE, officially called PSPV-PSOE, even though it is usually
reduced to PSOE only by the PSPV-PSOE itself. This Valencian branch of the PSOE, unlike their Catalan counterpart, does not have a record of having acted independently from the national executive of the Spanish-wide PSOE. The PSPV-PSOE was the ruling party in the Valencian Community from 1983 through 1995. The People's Party (PP) has won the elections since, thus turning the PSPV-PSOE as the main opposition party from 1995 to date. In their general meeting held in September 2008, the party was scheduled to officially drop the PSPV line in their name and change it to PSCV to adjust it to the official name of the territory (Valencian Community, VC), but eventually this proposal was discarded and the name was not changed. However, talk of a name change for the party keeps lingering on, as its new leader is said to support a different name in order to be in synch with the current Valencian situation.

The intern will follow the current political and social situation, prepare notes regarding the present issues and situations, follow the activity of the parliament, research statistical information and support the organization’s public events.

**IALE school** (It is not required Spanish knowledge)

IALE school was founded in 1967 and was the first school of the IALE-Elian Education Group. It is a private school and is situated just a few kilometers from Valencia. The school offers bilingual Spanish and English education at the pre-school and primary levels.

The intern will assist with one-on-one reading, oral presentations, individual group work, and teaching assistance with the subjects of cooking, art and sports. The intern will also support low ability students and supervision of specific students. Additionally, the intern will help with classroom administration assigned by the classroom teacher, such as photocopying and classroom decoration.

**American School of Valencia** (It is not required Spanish knowledge)

American School of Valencia prepares globally conscious, life-long learners in an innovative, collaborative and caring environment. Today’s world needs people who can identify and solve problems through flexible, reflective and critical thinking. We demonstrate our understanding when we can apply our knowledge to a novel situation or teach another person.

The intern will be assisting both Spanish Classroom teachers and English Classroom teachers at the elementary level. He or she will be working with small groups and large groups of students with classroom teachers.

**Valencia History Museum**

Valencia History Museum (MhV) was created in agreement with the Commission of Government of the Valencia City Council on January 12, 2001. Its mission is to promote the history of the city, from the origins to present day, covering archaeological, artistic, and cultural heritage. The MhV is located in the former city cistern that was built in 1850 by Ildefonso Cerdá and Leodegario Marchessaux. The building was designed by Calixto Santa Cruz and represents a beautiful example of the Valencian industrial architecture. It was the first engineering project in Valencia of the nineteenth century. The restoration maintains great respect for the architectural heritage. Therefore, we can currently enjoy a real site of beauty at the museum. The MhV aims to give visitors a rich visual idea of Valencian history and traditions in an entertaining way, while
maintaining true to historical rigor. The MhV was awarded by the Diputación de Valencia as Cultural Project of the year 2003.

The intern will assist in writing museum information and documents in English, serving as the museum’s contact responsible for articles written in English. The intern will also research and implement projects that the museum can have during the stay of the intern.

**Asociación Ambit**

AMBIT has worked for 20 years for people at risk of social exclusion, offering the opportunity of a dignified life. Our mission is the conviction that the prison as an institution creates many more problems than it helps to solve them, and that it is an anti-pedagogical place, unable to develop a proposal for educational intervention from imprisonment. Our vision is creating ways for the at-risk population to more easily access progressive freedom, despite any disadvantages they have. Our values consist of dignity, freedom, justice, truth, honesty and respect (to the processes, diversity, decisions, etc.).

The intern will prepare articles for the website, work with social networks and translate articles to English. The intern will also take part in event organization by assisting with invitations, material preparation, presentations and publicity of the event.

**Senatibikes (It is not required Spanish knowledge)**

Senatibikes’ first step in making a difference in this world is by developing better modes of transportation for cities so that each one is a more livable and ecological city. We are currently focusing on providing better solutions for the mobility of tourists in Europe, and have started the pilot project in Valencia, which is where our headquarters is based. Your transport at Senatibikes will always be in perfect condition and we will serve you with the highest standards. We are an ethic company and we constantly strive to be the most efficient in order offer standard prices and exceptional quality; the combination is possible! We hope you use our service, supporting a social company whose goal is to reduce pollution in European cities through the development of services and products. By reducing the amount of pollution, noise and traffic we see now, future modes of city transport will be cheaper than current options. We want to be an active part of this revolution. Our goal is to rethink the way we move within the cities in order to effectively reduce pollution and enjoy better rides. Our company reinvests 95% of its profit in R&D in order to improve the quality of life in our cities. We really want to change the world, and for that we need you to make that change! Be an active part of the change to make a better world for us now... changes are possible if we work together. Our team is composed by the most motivated and joyful people and with an incredible spirit of making a better world and better society. The team is composed of a core team, advisors and executives.

The intern will assist with bike deliveries and define the bike delivery process. We need to study the delivery process as a single business. Therefore, flow charts, timing of every step and estimated costs should be defined. It is necessary to make a presentation as well of the process and define delivery types for each distance that has the two vehicle options. The intern will also assist with the bike rental process. The current bike rental process should be redefined in order to reach the standards we want to achieve and to be more effective in processes. The intern will promote markets by working with social media and the Internet.
**Fundación Equipo Humano**

Equipo Humano started in 2001 with a clear vocation oriented toward the customer. Our mission is to offer innovative solutions in the Human Resources field. Our objective is to increase the competitiveness of the companies through the optimization of their most valuable resource: people. This is why we count on an excellent team of expert professionals that will provide you with personalized attention, achieving the best results.

The intern will assist in different projects of Fundación Equipo Humano: training programs to companies, developing training methodology and documentation about training, preparing company training programs, and attending internal meetings to prepare new projects.

**Agua y Sal Comunicación**

Agua y Sal is an agency that works in communication through marketing, images and promoting companies. Our services are completely adapted to the needs of each company and we are proactive in suggesting themes, events and strategies.

The intern must have a profile in Business, Marketing, Communication or Journalism. Good skills in writing press notes and articles are required and the intern must also work as community manager.

**Hospitales Vinalopó Salud**

We are a group of private and public hospitals located throughout the regions Valencia and Madrid. The intern will assist in patient care, working with the diagnostic and treatment of pathologies, and following the guidelines of the tutor of the internship at the hospital. In all aspects, the goal is improving the health of the patient, adhering to quality standards and optimizing resources.

The tasks and responsibilities of the intern are collaborating in: taking daily patient attendance at the hospital or health centre, the evaluations of tests and examinations, and the establishment of treatments and follow up. The intern will also help the tutor in designing and improving the assistance processes, as well as teaching and research activity.

**Grupo TICE** (It is not required Spanish knowledge)

Grupo T.I.C.E Ingenieros came about by joining different engineering disciplines in order to offer the most complete service for our customers’ demands. We have a permanent staff and a group of associated engineers that form a large, highly qualified team. Each are specialized in their given area. The company works in many different sectors, which include: comercial and residencial buildings, civil engineering, industrial engineering, food, plastic, steel, auto, furniture, textile, railway, ventilation, acoustics and vibrations, navy, photovoltaic and thermal solar energy, wind power, biomass, computers, electronics, servers, consultancy, turn-key projects, I+D+I installations, and product innovation development.

The intern will work on various company projects related to the student’s area of study. He or she will meet with the manager or person in charge of projects and customers to review potential projects. The student
will maintain communication with the internship contact to discuss the progression of projects and to review completed projects. There is a possibility of developing new projects as well.

**Seidor** *(It is not required Spanish knowledge)*

Seidor was founded in 1982. It is a group of companies with 100% capital from Spain, dedicated to provide solutions to change business requirements in the field of information technology for small and big companies. In 2005, we started to expand internationally to Latin America, Europe, USA and the Middle East. We work with an extensive network of partners which includes, but is not limited to: important manufacturers of software and hardware, system integrators and distributors. Today it is one of the few ERP implementors listed in the Top 50 Spanish ICT companies. With a team of over 2,000 professionals, we guarantee the protection of technological investments in infrastructure and systems, as our team of experts is certified by major manufacturers, offering a personalized service with flexibility and responsibility to fit business requirements.

Available Services include:
- Professional SAP Services
- Professional Adobe, IBM and Microsoft Services
- Strategic Consulting in Technology and Business
- Technical Training
- Processes Reengineering
- Design and IT Infrastructure
- Sustainable Migration to the Cloud
- Integration of Systems and Technology
- Digital Strategy Development and Social Media Marketing

The intern will be in charge of the maintenance or applications developed in JAVA or FLEX, depending on the requirements of the customer, analysis and prioritization of project requirements, codification of the project requirements, testing project development, contributing to get the expected results.

**CEAM (Fundación Centro de Estudios Ambientales del Mediterráneo)** *(It is not required Spanish knowledge)*

We are a research, development and technological innovation center that works to improve the Mediterranean environment. We focus on offering comprehensive proposals for environmental management in the domain of the atmosphere, ecosystems, human activities and their interactions. This requires the participation of multidisciplinary teams who have accurate knowledge to describe and understand natural processes and those amended by human activities for the purpose of developing and offering sustainable management options that adapt to Mediterranean conditions. Its scientific and technical team includes experts in meteorology and climate, atmospheric chemistry and atmospheric pollutants dynamics, numerical simulation, high-precision analytical instruments for laboratory and field use, the carbon cycle, ecosystems dynamics, fire ecology and forest restoration.

During more than 20 years of research, this team has applied its knowledge and experiences to forecast extreme meteorological events (heat waves, torrential rain), to mitigate and adapt to climate change, to prevent forest fires and to recover burnt or desertified mountains, and to analyze and assess atmospheric
pollution in urban, rural and industrial environments, and its impacts. We have carried out these activities directly or in collaboration with leading international environmental research centers and have applied them throughout the Mediterranean.

Such activity is performed through research projects, which are included in three research programs:

- METEOROLOGY AND ATMOSPHERIC POLLUTION
- AIR POLLUTANT EFFECTS AND THE CARBON CYCLE
- FOREST RESEARCH

CEAM’s activities range from basic research, into finding solutions for priority environmental problems, to the development of new technologies and applications, which are set up as pilot projects where the advances made on the management scale are demonstrated. Therefore, these activities are basically of the essentially pre-competitive R&D kind. R&D activity also leads to scientific counseling tasks in the areas that CEAM’s competences cover, and it specifically contributes to environmental management policymaking at various levels, from the local level to that of the European Union.

The intern will participate in experiments to be carried out in the high volume outdoor simulation chamber EUPHORE (European Photo Reactor). Analysis of samples obtained at EUPHORE or in field campaigns, calibrations, analysis of organic compounds in air by SPME GC/MS or/and LC/MS or/and PTRMS, statically treatments of data, familiarization with different methods and analysis software, general laboratory tasks, etc.

IMECO (Instituto de Mediación y Conciliación) (It is not required Spanish knowledge)

IMECO is a non-profit organization, registered with the Department of Social Welfare of the Generalitat Valenciana and with the Center of Social Action and Volunteering. We offer services in Guidance, Mediation and Training to: professional associations, businesses, schools, parent associations, cooperatives, neighborhood associations, housewives, councils, and unions. IMECO dedicates part of its revenue and grant money to finance training activities and research in psychology.

GENERAL PROJECTS OF IMECO:

- Studying Techniques workshops, Learning to Learn, Creativity and Development of Intelligence, Training for Trainers to implement and develop study techniques in education centers.
- Career Guidance and Personal Development Skills Workshops, Training for Trainers to be implemented in their educational vocational guidance center.
- Care for families or couples wishing to improve their personal and group living relationships.
- Special care and treatment to Parent Associations, educational centers, promotion and support of Parent Schools.
- Create environments for all professionals dedicated to education to meet.
- Guidance, information and support to professionals and students involved in the field of training, guidance and education.
- Provide educational research for professionals and parents.
- Guidance to companies that are planning to expand business, address HR issues and to improve the working and personal relationships.
- Methodology Development of Educational Relational Therapy, Associated and Contextualized.
Intern tasks and responsibilities:
- Directly collaborate in different research projects of the organization.
- Conduct research and gather information from projects related to the fields of emotional intelligence and depression and develop a project for the organization on these topics.
- Develop and assist in other projects related to various psychology topics.

**AreaArquitectura.Design (It is not required Spanish knowledge)**

AreaArquitectura.Design is a studio with over 10 years experience working with different professional profiles such as: Architecture / Urbanism / Landscaping / Building Management / Project Management / Industrial Design / Computer Graphics / Fine Arts / Media / Communication Marketing and Finance. We believe in the multidisciplinary work and the sum of specialists in each discipline. Our team is able to cover any size and type of project; anything from the normal apartment or housing, to offices, tourist accommodations, hospitals, educational architecture, and even areas like urban planning and landscape. And of course, we work in the areas of interior design and restoration as well.

The common component is the quality of the Project design and the construction management. Our initial offices were located in the town of Requena, Valencia. In 2010, according to the needs of our customers in Valencia, the central office was established in the city centre, next to the City Hall Square. In 2012, due to more projects from customers in other cities, we opened offices in Barcelona, Madrid and Alicante.

Intern Tasks:
- Housing Project Development: taking part in every stage of the project, from beginning to end.
- Modular House Catalogue: assisting in the graphic design to create a catalogue of modular houses.
- Collaborating and assisting in the other studio projects.
- Possibly visiting some construction sites.

**El Cottolengo del Padre Alegre**

El Cottolengo del Padre Alegre is a religious and non-profit organization that takes care of economically disadvantaged people who can not be taken care of in health centers. The nuns at this religious health center care for disabled women with physical and psychological problems. They offer clinical assistance, physiotherapy and psychology treatments to sick people. The organization is not publicly funded. Instead, it relies on monetary, food, clothes and book donations.

Intern Tasks and Responsibilities:
- Provide clinical assistance to the patients at the center by helping the staff take care of them. This includes helping with mealtimes and any physical assistance needed.
- Any additional tasks required to meet the needs of the center. These can vary depending upon the time at which the student is completing his or her internship.

**FTCV (The Valencian Community Tennis Federation)**

The Valencian Community Tennis Federation is a private and nonprofit association and is a legal entity with the capacity to act by itself, whose primary purpose is the promotion, protection, organization and control of
tennis within the Valencian Region. The association is comprised of more than 11,500 athletes, technicians-coaches, judges-referees, and more than 160 tennis sport clubs and societies.

The Tennis Federation is considered as a public utility and is an association that is delegated by the regional authority, "Generalitat Valenciana", a public service administration. It is supervised and coordinated by the General Chairman of Sports in the region.

The intern will work in the Communication and Promotion Department. The institution has a new project called Made in CV (Comunidad Valenciana / Valencian Community), where the student will work. It is a project to connect sports and tourism. The intern will assist in the marketing and promotion of this new project, getting in touch with institutions from other countries, international institutions, and with more communication tools, like the new web page www.madeincv.com

**Infurma - Central Marketing Valencia, S.L.**

Infurma, International Habitat Portal, was born in 1995 in an effort to group and offer to internet users a global overview of the Spanish furniture industry. It provides a search engine that allows one to locate Spanish manufacturers of a specific product that professionals seek. Throughout the years, Infurma has been growing and positioning itself in the network and expanding its services. Today, Infurma is an international leader within the habitat, contract and design industry. Focused on professionals (manufacturers, distributors, architects, interior designers, decorators, shops, suppliers, brokers, hotels, designers), Infurma offers a powerful search engine of all items related to the habitat (furniture, lighting, kitchen, bathroom, ceramics, home textiles, services, office, collectivities, contract) through the following services, all of which are interrelated:

- Search engine of companies and professionals (by product, styles, materials, industry...)
- Photographic search of products
- Business offers and opportunities
- Daily sector news
- A weekly E-newsletter.
- An expansive fair and events calendar with more than 300 annual appointments

The biggest showcase with free access for the habitat and contract industry, with an extensive, varied and updated international database. A portal that combines simplicity, design and easy to find everything you need.

The tasks students will complete during the internship with us are:
- Info-marketing: information research, etc.
- Information Management (creating a database, for example)
- Furniture market research
- Internalization of the company through the Internet and Marketing online: advertising, publicity, social networks, etc.
MUSOL (Municipalistas por la solidaridad y el fortalecimiento institucional)
(It is not required Spanish knowledge)
MUSOL was founded in 1998 with the help of a group of local authorities, employees, professionals, experts and researchers who center their interests and professional careers in the field of local Spanish administration. Since its foundation, MUSOL has a vocation directed at working with the local entities of the South with the aim of strengthening the capacity of the local stakeholders and their roles in local development. Over the years MUSOL has diversified its activities, from a geographic and sectorial point of view. However, the organization reaffirms its aspiration to constitute a point of reference in the work of public entities and local organizations of Spain, Africa and Latin America.

MISSION
The mission of MUSOL is to promote the sustainable development of the most disadvantaged populations, developing and strengthening the capacities of regional and local governments as well as those of the civil societies in Spain, Africa and Latin America. All of this, within the framework of the processes of development, decentralization and current participation of the recipient countries of our activity.

VISION
Our vision is to be an organization of reference in the work of the organizations, regional and local public entities of Spain, Africa and Latin America that encourage awareness, transparency, efficiency, learning and continuing improvement both internally and among their counterparts, to promote the satisfactory progress of the disadvantaged populations and the participation of the same in the processes of local development.

1. Transparency
2. Participation, Gender Equality and Democracy
3. Empowerment, strengthening and responsibility
4. Openness to working with migrant population
5. Appreciation of public space
6. Learning and innovation

STRATEGIC ACTION PLANS
In 2009, MUSOL redefined its Strategic Framework, updating to the new context and integrating those action plans, values, expectations and tendencies that were clearly outlined during the first 10 years of the organization (1998-2008). The definition of the new Strategic Framework, which came from a process of analysis and reflection done between the end of 2008 and the beginning of 2009, has shown that not only the projects of development cooperation and co-development are fundamental action plans for the organization, but the actions and initiatives of awareness and education for development are crucial as well.

Intern Responsibilities:
The intern will assist in the strategic planning of the organization.
He or she will collaborate in the projects the organization has at the moment of the internship.
The intern can be in charge of the communication area as well, depending on the Spanish level. There are tasks just in English as well.
ACD L’Eliana
ACD L’Eliana is a private and nonprofit association and is a legal entity with the capacity to act by itself, whose primary purpose is sports management in the town of L’Eliana. The organization manages all school sports, sport campuses, summer tournaments, etc. It is comprised of more than 90 workers and 21 sport societies.

Intern Tasks:
(end of May-June)
- The student will work directly with the general physiotherapists of the sports facilities at all schools.
- You will also work with the basketball physiotherapist.
(July)
- Assist physiotherapists at the summer multisports campus with children of varying ages and with different sports.

Hospital Universitario de la Ribera
The Hospital Universitario de la Ribera is the first practical example of a successful public health service management model in Spain. It’s based on a model which includes strategic partnerships between a group of strong companies (UTE Ribera Salud) - formed by Adeslas, Ribera Salud, and Lubasa - Dragados and the Generalitat Valenciana, with the aim of providing new solutions to the public health sector. Since 1999, the Alzira model has been consolidating a more agile, efficient and effective management system, focusing on the needs of citizens and in which professionals are very important. In the end, this model has excellent results that prove high quality and extremely satisfied users.

Medicine / Physiotherapist / Nursing Intern:
The intern must collaborate in attending to patients at the hospital, working with the diagnostic and treatment of pathologies, following the guidelines of the internship tutor at the hospital. Your main objective is to assist in improving the health of the patient, adhering to quality standards and optimizing resources.

Audiology Intern:
- Will work directly with the audiology supervisor and assist in daily audiology tasks.
- The Audiology Unit at the hospital is specialized in middle ear implants, as well as bone anchored and cochlear implants. Carlos Domingo is the person in charge of cochlear implants, including intraoperative measures and mapping of cochlear implants (implants Med-el, Cochlear and Advanced Bionics), in adults and children. Some other implants are: Carina, Bonebridge, Baha, Ponto.

Belalon, S.L.
Belalon is a small company dedicated national and international courier service. With Belalon, customers’ needs are in good hands. Our services include:
- picking up packages
- safe packing
- easier paperwork
- tracking of shipments
Intern Tasks:
- Shipment management
- Documents, paperwork
- Follow up with the tracking service
- Administrative tasks

LEADERBROCK Sports and Entertainment (It is not required Spanish knowledge)
Leaderbrock Sports & Entertainment is an agency specialized in Sport Marketing divided into four very diverse and important areas: 1) Sports Management, 2) Entertainment, Events & Brand Activation, 3) Marketing Consultancy and 4) Attitude & Aptitude.

Sports Management: with a wide-range of experience, we offer personal and professional advising for top sportsmen in different disciplines.
Entertainment & Events & Brand Activation: mainly oriented to the creation and organization of all types of events related to the sports world through entertainment.
Marketing Consultancy: dedicated to consulting on sports related projects or to clients who have contacts with the sport industry.
Attitude & Aptitude: Leaderbrock’s area of representation, mainly in football. We revolutionize the concept of representing the elite sportsmen with the objective of managing their sports career.

Tasks for the intern:
- Marketing and promotional tasks in different projects of the company.
- Support in the organization of the International Youth Soccer Tournament in Gandia.
- Updating website information.
- Working with social networks.
- Relationship support with international teams in everything they might need.
- Sending newsletters.
- Translating text into English.
- There will be more tasks for the intern depending on the season in which the student completes the internship.

The Boxing Federation of the Valencian Region
The Boxing Federation of the Valencian Region is a private and nonprofit organization and is a legal entity with the capacity to act by itself. Its primary purpose is the promotion, protection, organization and control of concerned sports within the Valencian Region. The association is composed of athletes, technicians-coaches, judges-referees, sport clubs and sports societies within the boxing sector. The Federation of Boxing is considered a public utility and is delegated by the regional authority "Generalitat Valenciana" under the supervision and coordination of the General Sports Chairman.

The student will have financial, administration and accounting tasks, which includes but is not limited to:
- Managing the account book (income and expenses)
- Preparing the annual balance
- Developing annual budgets
- Developing a financial report
- Creating invoices
- Archiving expense invoices

The intern will also have communication and marketing tasks, which includes but is not limited to:
- Preparing press notices
- Working with the information and promotion online: website and social networks

**Fundación Mainel** (It is not required Spanish knowledge)

Fundación Mainel is a private, independent and non-profit institution focused on the development of international cultural development. Our main area of interest is the complete development of the human personality. We have the utmost respect for human rights and fundamental liberties, as expressed in the Universal Declaration of Human Rights. The Foundation was founded by Dr. José Rodrigo Rosalén and Dr. Carmen Orts Bayarri in 1990. Our headquarters are located in Valencia and we have delegations in Andalucia, Aragón, Baleares, Castilla-La Mancha, Castilla, León, Galicia, Madrid and Murcia. We develop cooperative programs throughout the Iberian Peninsula, Latin America and Africa.

Tasks for the intern:
- Research and report on international development in poor countries, international commerce, fair trade, etc.
- Analyze proposals and decide up the most economically viable projects.
- Additional duties related to the development of international cooperation.

**VALTEA 2012, S.L. (commercial name: Valencia Tennis Academy)**

(It is not required Spanish knowledge)

We are a highly competitive tennis academy located in the Club Español de Tennis (Rocafort, Valencia) dedicated to the preparation, training and complete development of advanced level players. The club presently owns 21 tennis courts with artificial lighting, 16 of which are clay courts, 4 artificial grass courts, 1 hard court, and a center court for competition with bleachers for 600 spectators. The club also has 2 multifunctional courts, four paddle courts with artificial lighting, a 1200 cubic meter swimming pool, a fully-equipped gym, and a space for various organized activities.

Tasks for the intern:
- Web Page: Create an article daily about the Valencia Tennis Academy activities.
- Art Work/Graphics: take and manage pictures of the trainings to update our photo gallery, videos, etc.
- Manage the Social Networks.
- Customer Service
- Assist in developing new projects.

**Hotel Neptuno**

The Neptuno Hotel is a small hotel located on Las Arenas beach in Valencia, Spain. It has direct beach and boardwalk access, as well as private parking. You can easily arrive at the historic center or Manises airport by taking the bus or subway. The Neptuno Hotel has 50 rooms: individuals, doubles and junior suites, as
well as conference rooms (meeting rooms for 20, 40 or 80 people)—all with broadband internet connection and free Wifi throughout. Additional amenities to help ensure our guests have a comfortable and relaxing stay include: a reading and TV room, solarium and a terrace by the sea. The Tridente Restaurant boasts modern facilities for the kitchen team, which is headed by CHEF JOSEMI BIELSA. His signature Valencian cuisine is well known in Valencian Gastronomy. With amazing sea views, the Tridente Restaurant is one of the most loved spaces in the hotel.

The tasks for the intern will be in the reception of our hotel and are to include customer service, accounting, marketing and commercial duties:
- Telephone Support
- Reservation Management
- Database and Invoicing
- Check in / Check out
- Accounting
- Respond to emails
- Review websites
- Social networks
- Budget Preparation for clients
- Assist customers with contracted services or events
- Customer service not only in the reception area, but may also extend into other departments, such as in our terrace, where our reception staff aid in attending to customer needs.

**Universidad Católica de Valencia** (It is not required Spanish knowledge)
The Catholic University of Valencia is located in the center of Valencia. It is the combined result of university work carried out for over 50 years by the University School of Nursing—“Ntra. Sra. de los Desamparados”, the work undertaken by the Edetania Foundation for more than 30 years and 10 years worth of efforts and dedication by the School of Business Studies. Each university student receives individualized follow-up for the duration of his or her studies. The progress of the student body is monitored through personalized mentoring, which aims to provide individualized education.

Tasks for the intern:
- Updating bilateral agreements with other European universities.
- Assisting incoming students.
- Registering out-going students with the destination university.
- Preparing meetings with Erasmus students.
- Organizing visits for teachers and other staff from other universities.
- Coordinate visits and trips for U.S. study abroad program.

**Dr. Antonio Marco Chover, Health Centre**
Our medical clinic provides patients of varying symptoms and needs with natural, integrative and orthomolecular treatments. Maintaining health through nutritional supplementation to cultivate an optimal nutritional environment in the body is our goal. We also provide esthetic and anti-aging treatments. Please see the following for the CV of Dr. Antonio Marco Chover: [http://www.drmarcochover.com/curriculum.asp](http://www.drmarcochover.com/curriculum.asp)
Tasks for the intern:
- Attend to patients with your assigned clinic contact.
- Patient control
- Auscultation
- Learn how to do intravenous and intramuscular injections

**Biotech Vana, S.L.** (It is not required Spanish knowledge)

Biotech Vana, S.L. (BIOTECHVANA) is a spin-off of the University of Valencia that provides research products and services in Computational Biology and Bioinformatics. The company performs fundamental and applied research including NGS services, database design, research projects, and state-of-the-art software. The Biotechvana headquarters are located at the European Business and Innovation Centre of Valencia (CEEI).

The intern will work in several tasks associated to the bio-informatics analysis and functional annotation of NGS omic data. This includes diverse jobs involving data mining, pre-processing and quality analysis, depending on the project to address de novo assembly or mapping and annotation, phylogenetic analysis etc.

**Federation of Orienteering Sports in Valencian Region “FEDOCV”**

The Federation of Orienteering Sports in Valencian Region (FEDOCV) is a private, non-profit association. It is a legal entity with the capacity to act by itself, whose primary purpose is the promotion, protection, organization and control of concerned sports within the Valencian Region. The association is comprised of athletes, technicians-coaches, judges-referees, sport clubs and sports societies within the orienteering sports sector. FEDOCV is considered as a public utility and is delegated by the regional authority "Generalitat Valenciana" under the supervision and coordination of the General Chairman of Sports.

Intern tasks:
- Support the different areas of the federation, mainly in everyday, general business areas
- Secretarial and secondary tasks
- Collaborate in the development of FEDOCV sport activities
- Community Manager functions in different social networks (Twitter, Facebook, etc.)
- Write press releases for the website and newsletter tracking
- Update FEDOCV communication and press notes
- Support relationships with the sports media
- Promote and manage sports activities
- Support public and institutional relations of the organization
- Training related to management
- Administration and Management

We seek a candidate studying one of the following degrees or that has experience in:
Business, Sports management, Communication, Sports Journalism, Sports Media
It is also desirable that the candidate has a knowledge of Text processor, spreadsheets, database, slides and data presentations, document management systems, website operations, blogs and social networks. We recommend the intern has an intermediate to advanced level of English and Spanish.

**GD Energy Services SLU (Grupo Dominguis)** (It is not required Spanish knowledge)
GD Energy Services SLU is an international company and leader in industrial services in the following areas: surface treatments, industrial maintenance, services to renewable energies, chemical cleaning and emergencies. Its degree of diversification positions the group as one of the companies with the most promising outlook in the energy market (nuclear, fossil and renewable, petrochemical and gas). Currently, Grupo Dominguis has a workforce of more than 1,400 professionals worldwide. This is a highly qualified customer-orientated team that provides added value solutions adapted to the specific needs of each project. It has a strong commitment to research, development and innovation. One of its main areas of growth is in technological development. The company aims to extend its operational field, continuously improving and supporting our clients.

The projects in which the student will be involved depends upon his or her field of study, experiences and areas of interests. The intern will provide support to the technical office by elaborating on different procedures. The intern will also have the opportunity to take part in some provision of energy services projects.

**Entrenarme, S.L.** (It is not required Spanish knowledge)
Entrenarme, S.L. is a marketplace of personal trainers. It’s a website that puts potential customers who want to improve their quality of life or their technique in any sport in contact with very good and selected personal trainers.

The intern will develop tasks in marketing:
- Create and develop a marketing strategy to internationalize the company and to reach potential customers out of Spain.
- Translate the *entrenar.me* webpage.
- Research legislation about business in the UK and other countries.
- Marketing online, SEO, social networking, etc.

**Urban Youth Hostel, SL** (It is not required Spanish knowledge)
Located on one of the most important avenues of Valencia, 1200 meters from the beach, Urban Youth Hostel is very close to the Marina, the Royal Navy and the impressive City of Arts and Sciences (only 20 minutes on foot). The nearest Metro stop, Maritim- Serreria, is just 500m (6’ walking) away and connects directly to the city center, the train station Joaquin Sorolla, the North Station and the airport. Around the hostel you will find shops, supermarkets and banks as well as several shopping centers within a short 10- minute walking distance.

Its elegant green facade, which maintains the original design, reflects over 100 years of history. This is a completely renovated building. Design, comfort and friendly service are some of the values that distinguish us. Urban Youth Hostel is designed to make your stay unforgettable. We have private rooms and dormitories.
All rooms are exterior, bright and have air conditioning / heating. The private rooms (doubles) are fully equipped with a TV and a private bathroom with shower. Shared rooms accommodate 4 to 10 people and some of them have private bathrooms. This room type is ideal for backpackers traveling individually and that allow you to meet people with the same concerns and interests as you. When you check-in, we will provide you with an electronic bracelet that you can access your room and open your locker where you'll find your sealed sheets. Each locker has its own plug and your personal reading lamp. On each floor you will find fully equipped, shared bathrooms (one for males and one for females). Towels can be found at reception. If needed, we also have rental services for longer stays. Urban Youth Hostel boasts a Bar/Restaurant. In the Youth Bar you can sample delectable international and typical dishes of Valencia, or simply have a drink after a walk around the city. Our communal room is spacious and comfortable; it’s a place you can chill out on the sofas, completely relax and enjoy the Youth Bar concept.

The large public areas have been designed with all details in mind so that you feel right at home. Here, you can read a book, have a coffee, a drink or just watch TV. We also have a large terrace on the top floor where you can unwind after visiting the city and meet backpackers like you. The guest kitchen, located on the ground floor, is fully equipped with the best technology. In the living room you will also find a large table and chairs where you can sit and chat with other guests or while eating dinner. We have self-service washing and drying so you can wash your clothes at very affordable prices.

Come and meet us! Urban Youth Hostel is much more than a hostel.

- The Intern will collaborate daily in tasks of all departments related to accommodation services, the restaurant, management, administration and over-all organization by sharing ideas and making suggestions for improvement to enhance company procedures.

Specific tasks include, but are not limited to:

• Daily promotional work through marketing, social networks and communications, which includes: Press Notes, Blog, Mail Marketing, and Social Network Management.

• Analysis and statistical reports on the occupancy rate, income and revenue of the two businesses (the Hostel—the accommodation aspect, and the restaurant—“The Youth Bar”), reservations through and reviews of portals like booking.com, and the software used by the company (HOSTELSYSTEM)

• Progress evaluations and reports, including proposals for suggested improvements

TOLDRA Football Consulting (It is not required Spanish knowledge)

Toldra Asia Consulting is part of one of Europe’s most important sports consulting company, Toldra Football Consulting. Toldra Consulting originated in the early of 60’s when Alberto Toldra, its founder created it as an agency for professional football players in Spain. He was the first president of the Spanish Association of football agents. We are proud to say that as the game has grown in popularity and importance, Toldra Consulting has grown along with it. Today our Team is lead by experienced professionals who guide the agency trough constant expansion across Europe, South America and Asia.

The tasks and responsibilities of the intern are:

- Collaborate with the International Department, with tasks in Marketing, and working with new tools that the Marketing Department is introducing at the moment.
- Translations.
- Provide support to the Soccer Project we currently have with a team of young players in Greenland from Shanghai.

**CULDESAC**

Culdesac™ develops creative ideas for the sole purpose of adding value and business to brands. Our clearly innovative character and a unique methodology based on a combination of strategy, creativity and first-class design allows us to create homologated projects.

**CULDESAC PRODUCT**

Product Culdesac was founded in 2002 with the goal of designing and developing innovative products, unique and significant, capable of increasing the value of brands and the business of international companies for whom we work. We see each project as an opportunity to contemplate all things from their origin, without taking anything for granted, and from an open yet complex perspective. Product design is a profession in which aspects such as cultural, contextual, functional, economic, technical, and competitive all converge to shape our final solution. We immerse ourselves in the culture and philosophy of our customers with the aim of understanding and offering them their own custom-made solution. We enjoy working on all kinds of challenges regardless of their size and the discipline. Our insatiable curiosity avoids specialization and promotes our ever fresh and surprising vision, constantly searching for excellence. Our work offers turnkey project solutions, which evolves from ideas to actual production management, covering diverse sectors ranging from furniture and lighting to packaging, accessories and electronic products.

Our structure is small and we travel light because the ideas do not weigh nor take room in our minds. We compose teams in order to optimize and improve our solutions every day.

Services: Furniture, Lighting, Packaging, Accessories, Electronic products.

**CULDESAC INTERIORS**

Services: retail, interiors

**CULDESAC BRANDING**

At CuldeSac™ Branding we generate value and business for companies via the creation and execution of brand identities and communication solutions. Our objective is to strengthen the business strategies of companies via their image and content, keeping them in touch with their target audience.

Services: Brand Identity, Communication Concepts, Communication Tools: off line, on line

**CULDESAC EXPERIENCE**

At CuldeSac Experience we design and execute unforgettable experiences, applying them to the service of premium brands. We are dedicated to developing creative ideas, telling stories in every event and printing brand values upon them. We are experts at leaving a lasting impression. Experts at finding the most unique and surprising locations, creating a special mise-en-scène and emotional elements that exceed the expectations of the guests.

Services: Brand Experience, Client Appreciation Events, Incentive/ Team Building Events, Product Launches, PR & Hospitality.
The tasks and responsibilities of the intern are:
• Design of Marketing materials for CuldeSac.
• Design of presentations for customers: brands, marketing plans and communication, webs, communication campaigns, etc.
• Support to the senior designer in projects.

Terminis
(It is not required Spanish knowledge)
Terminis allows you to certify legal texts and other content posted on a website or mobile application on a given date. Thanks to Terminis you will be able to prove, for example, that:
- A user has accepted to receive commercial communications.
- The call of your general meeting has been posted on your corporate website according to legal requirements.
- The consumers have been properly informed about their rights when making a purchase on your website.

Select the webpage you want to protect, enter the URL and activate your account!

Intern tasks:
To support the Business Development and Marketing team on the international expansion of core services, and contribute to the planning, coordination and delivery of Business Development activity:

KEY ACCOUNTABILITIES:
• Undertake desk based market research to support the Business Development team in identifying competitors and other main players in the country (UK).
• Following the commercial and marketing plan established, research, contact and close agreements with potential partners.
• Support the marketing team on specific marketing campaigns.
• Support the sales team on the preparation of presentation and commercial presentations for clients.

Languing
(It is not required Spanish knowledge)
LEARN languages and MEET people. It is time to learn while meeting people all around the world!

With Languing you will have fun, meet people and learn with natives through videoconference. Use our applications to enhance your learning. Why should you study while having fun with Languing? You can find your ideal language partner among all the Languers similar to you. You have a whole world to explore! Using Languing is EASY. Start a Languing meeting with our integrated videoconference system. You will be able to use the Languing translator to help you get the most out of your conversation.
Intern Responsibilities:
The intern will have translation duties, including that of the webpage as well as mobile apps we are creating. The intern will also create Languing material for the website and blog in English and any additional native language. Finally, the intern will make press releases and make international media contacts in order to broaden the media presence of Languing.

MENUTS DEL MON, ONGD d’ajuda a la infància
MENUTS OF MÓN started working in the heart of South America, in Bolivia, but was born in Valencia, Spain, with a desire to support the development of children without resources or opportunities. It is a non-governmental, non-profit organization that has projects that work to develop cooperatives to defend the rights of children. Our actions and projects are rooted in helping homeless children, uneducated children, children without opportunities, and children that are unable to receive vaccinations. We want all children to have a bright future, and this is the desire that drives our awareness campaigns and the way in which we work on all of our projects. We work with transparency and honesty and our projects are always concrete and effective. For example, we work with local associations and institutions interested in helping children with difficulties in Bolivia. Menuts del Mon is made up of workers from different sectors: information professionals, education, the arts and other professions who share ideas of cooperation and solidarity. We are a group of women and men who believe that small actions are able to make social transformations. Our working tools are the will, effort, motivation, involvement and ideas of solidarity that we share to achieve a fairer and a more balanced world.

MENUTS OF MÓN is an NGO that works to improve the lives and education of girls and boys defending their rights and dignity. Our efforts are focused in supporting the physical, mental, moral and social development of children in accordance with the International Convention on the Rights of the Child.

Intern Tasks:
The tasks the student will complete during the internship with us are basically related to social action and civic activities. Also, the student will take part in awareness campaigns, with communication tasks, administrative duties, event organization, etc. The organization has projects abroad, and the intern will be able to have some tasks in international cooperation. According to the profile of the student and with the progression of time, other tasks may arise, as well as newly implemented projects.

Green Molecular S.L.
(It is not required Spanish knowledge)
Green Molecular is a spin-off company promoted by CRB Inverbio and the University of Valencia. Our aim is focused on discovering and developing properties of natural polyphenols that can benefit human health.

Intern tasks:
- Collaborate in experimental research (Molecular Oncology), both in vitro and in vivo.
- Training in different Molecular Biology-related techniques will be an essential part of the tasks where the student will be involved.
**Bestcycling España**  
(It is not required Spanish knowledge)  
Bestcycling is a company whose main business is an online training platform intended for gyms and individuals. Its content is Spinning and Walking lessons. Therefore, its main customers are individuals who have their own spinning bike and need videos to train and gyms that have virtual spinning sessions for their members in order to reduce costs.

**Intern Tasks:**
- Prepare a marketing and communication strategy for social networking sites
- Take part in the development of an informational brochure of Bestcycling TV for gyms (Spanish and English).
- Create The Bestcycling TV Facebook profile and work with it
- Improve the marketing work of "El Reto Bestcycling" ("Bestcycling Challenge"), a program to lose weight through exercise and diet.
- Developing contents for "El Reto Bestcycling" ("Bestcycling Challenge"): information, successful stories, testimonials, etc.
- Create an Instagram profile for "El Reto Bestcycling"
- Collaborate with the Bestcycling Community Manager in the current tasks of the product marketing and communications tasks for the potential customer

**Runator**  
(It is not required Spanish knowledge)  
SocialRun, SL has built Runator, a start up business. Runator aggregates information of users’ running apps creating a social running environment to rank, compare, follow other users and track different running apps all in one place. Runator is an Android, iOs and web app where runners can interact in a social environment. Runator is the platform to follow competitive runners, celebrities or friends, see how they train, cheer them on and see their tips to become a better runner. Runator also covers the main needs of every runner by providing race information and sign up, running gear, personal trainers and training plans.

Runator has an open position for a Marketing and Event Planner. It is a must to love running. Follow runners on social networks, research, and generate interesting content will be a big part of your day. Additionally, if motivated, Runator is managing its own Running Club. The Intern can be part of the creation, acquisition of new members and helping manage this team.

**Responsibilities:**
- Research the most running influencers and ecosystem whether in Spain or in your country of origin.
- Develop a Market research of the running situation in your country of origin
- Help manage the Runator Running Club
- Organize events for running amateurs in the city of Valencia
- Be part of the Marketing plan creation along with the CMO
- Attend running events
- Learn Growth Hacking Strategies and techniques to increase user acquisition
Preferred Qualifications:
• Student of a BA or BS degree in Statistics, Marketing, Business or Management
• Sports Management / Sports experience is a plus
• Passionate about running
• Previous experience using a running application (Runkeeper, Nike, Strava, Endomondo....) is a plus.
• Good knowledge of Microsoft Office – particularly Excel, Word, PowerPoint
• Experience of at least 3 different social networking sites
• Some knowledge of report preparation and presentation
• An ability to work in a team but independently as required
• Good attention to detail and proof reading attributes
• Some understanding of content management systems
• Experience of search engine optimization
• Some understanding of writing for different media

Teatro de lo Inestable, SL. (It is not required Spanish knowledge)
Teatro de lo Inestable is a project with its origins in university theatre (known as Tres Teatre 15 years ago), but has been in its current facilities for the last 10 years and is known as the “Espacio inestable” Theatre. It is an art project that feels and thinks for the performing arts, so it works in different ways for the diffusion, reflection and research of the drama world. The organization has many different kind of programs: plays, contemporary dance, theatre publications, and manages artistic international projects, etc. The company is currently composed of different professionals and actors who work in direction, programming, and education. We also have technicians and project partners. They’ve already performed 33 of their own plays throughout Spain and started touring internationally in 2012 as well. They always create shows that allow the actor to grow and to question the world in which we live, and therefore, the spectator is encouraged to feel and think. The institution uses performing arts for education, too, by teaching children through theatre. They have a program of educational theatre for teachers, creativity through theatre, and reading of dramatic texts, etc. They also collaborate with the University of Valencia’s postgraduate theatre course. Additionally the company has a team working on European projects that manage international cultural events and that finds funding for projects.

Intern Tasks:
• The company would like to propose that the intern does an INTRODUCTION TO THEATRE IN ENGLISH workshop
  • The student will be in charge of creating and preparing this workshop for children and teenagers to introduce them to theatre, in English, and in collaboration with Teatro de lo Inestable.
  • The intern will be the responsible for the production of this workshop, with support from the organization.
  • Also, the student will be in charge of promoting this new project with the organization’s contacts: schools, academic institutions, etc.
  • The intern will teach in another workshop for one or two weeks with children and teenagers where the students will learn tools for theatre while they practice English, and he or she will also have the assistance of another person of the organization to help with any language difficulties.
  • Another important task will be learning how the project “Inestable” works: program, production, creation, theatre, company, exhibitions, edition, etc.
• We will encourage students to learn some Spanish so that he or she is able to communicate more with all of the organization’s professionals, partners, and cultural circle of the institution.
• Most of the work and workshops will take place in the mornings.

Noemí Esteller (Freelance nutritionist)
Noemí is a freelance nutritionist who works in her own consulting center in Sagunto, a town located 25km from Valencia city. She also collaborates with some other health centers in the area of Sagunto and in Valencia.

The main task of our interns is to:
- help with the diagnosis and designing diets for the clients/patients.

SingularPlace (It is not required Spanish knowledge)
We are a young Valencian company, but with a lot of experience, as we are comprised of professionals with extensive experience in the real estate field. SingularPlace is not only a business project, but a lifestyle; we are a service commitment to the community, working for the customer.

“This is what makes the difference: it is not what we sell, but how we sell it.”
We understand that any service must be special and personalized. Our top priority is to provide solutions to our clients’ needs. In our area, any real estate transaction (either as a buyer, or seller) is a very important decision in the customers’ life, and therefore must be addressed with the delicacy the customer deserves. At SingularPlace, we want the client to feel supported at all times, offering comprehensive advice (legal, documentary, audiovisual, etc....) in order to help them make the best decision possible.

"We have the capacity to meet the needs of our customers."
This serious and personal commitment of all those who make up the team at SingularPlace, stimulates and feeds us every day, raising our level of involvement in each project, providing greater confidence in what we do, and this is transmitted to the quality we offer to our customers.

Intern Objectives and Tasks:
The intern will help us in all or part of the following tasks, related to digital and online marketing, SEO and SEM:

• Develop digital projects
• Work with Web Analytics
• Tasks in community management
• Work with the business website (English translations, too)
• Work with Seo On Page.
• Develop and implement social media strategies
• Work with CMS and HTML.
• Research to identify new markets and opportunities for the company, both in Spain and abroad
• Internationalization.
• Optimize web contents
• Increase the presence of the company on Google+, Facebook, LinkedIn, Twitter, Instagram, and other social networks.
More tasks may arise during the development of the internship, and depending on the daily work of the intern, as well as his or her interests.

**Top Trainers Formación, SL** *(It is not required Spanish knowledge)*

Top Trainers is a language-training consultant that specializes in teaching mainly English, German, French and Italian as second languages. Most of our students are from public schools, between the ages of 3-18 years old. We actively teach in private corporations and public administrations. All of our courses are aimed at developing oral skills, which is why all of our students get the chance to sit in on an official exam (Trinity GESE). Top Trainers also develops and edits its own resources in order to provide personal, genuine teaching methods.

Intern Responsibilities:
- Developing marketing campaigns to promote the company, Top Trainers
- Planning, advertising, public relations, event organization, product development, distribution and research
- Helping with website positioning, community management and any other marketing plans/actions that may help promote Top Trainers’ visibility online and/or offline

Intern tasks:
• Assisting the organization in the development and implementation of its marketing, business development, and public relations plans. This will be accomplished through developing, maintaining and expanding marketing channels/methodologies to the professional community, healthcare professionals, senior industry and the public at large.
• Analyzing and investigating price, demand and competition.
• Devising and presenting ideas and strategies
• Promotional activities
• Organizing events and product exhibitions
• Managing campaigns on social media

**EFE & ENE** *(It is not required Spanish knowledge)*

EFE & ENE is a multidisciplinary consultancy providing customized solutions and investment management for individuals, families, corporate groups and companies. EFE & ENE focuses on meeting the needs of the organizations, assessment of investments by professionals and experts, ensuring a complete solution that gives a real and measurable value. If you think your investments are not well managed, if you want to find an investor for your business, or if you have not yet established a family protocol, do not hesitate to contact us. The concept of a Multifamily Office is to attend to the needs that arise when the personal and family property value grows, or when the companies and their owners decide to incorporate an investment partner, buy a competitor or a sell. At EFE & ENE, you will find a multidisciplinary team with extensive experience in different areas of work, able to give a comprehensive and practical alternative vision with measurable results.

Our mission is to keep you organized, protected and invested properly so that you always have a consistent growth heritage. Therefore, our team of professionals will give you the perfect service for each area based
on the whole vision. Also, at EFE & ENE you will find investment opportunities in different fields (real estate, financial, corporate, mixed) with the assurance of having been previously analyzed by our team.

FINANCIAL OPPORTUNITIES: Improving your properties profitability, reduce costs, optimize cash, etc.
BUSINESS OPPORTUNITIES: Participation in projects, alternative investments, etc.
REAL ESTATE OPPORTUNITIES: Finding opportunities, property profitability, structured finance, etc.

Tasks and responsibilities for the intern:
- Collaborate in the financial department’s daily tasks. For example, manage various operations of customers’ projects.
- Report on economical markets

In general, the intern will collaborate with and assist in all the different tasks with all team-members, depending on the company’s current needs, projects and client requests. Additional tasks may arise during the development of the internship and also depending on the interests of the intern and his or her profile.

**Escuela Infantil Kinder** *(It is not required Spanish knowledge)*

For almost 40 years now, the Escuela Infantil Kinder preschool has been devoted to the care, education and overall development of children up to 3 years old. In our 400m² facilities, we create the perfect environment so that our students can develop their full emotional, social and intellectual capacities. It is a relatively small school, which allows us to create a very friendly and cozy atmosphere so that children feel comfortable and happy to come every morning. There are three classrooms for students of different ages that are spacious and full of natural light; one room is for 0-2 year olds, another for 1-3 year olds, and the last one is for 2-3 year olds. We have a kitchen with all the necessary equipment to prepare our daily meals: fridge, oven, dishwasher, microwave, etc. We also make sure to adapt to special diets, allergies, intolerances, or any other food preference. There is also a large and sunny playground with a rubber floor to prevent children from hurting themselves if they fall down. At Kinder, we know from experience that children are capable of learning their mother tongue plus more languages easily, such as English, at the same time and at an early age. That is why we work from the very beginning with them, using stories, songs, games, intelligence bits, or simply speaking to them in English. Introducing a second language during childhood is easy, fun, and most importantly, awards great results.

Our schedule is Monday to Friday from 9-5, but if parents need more time we open at 8am and close at 6pm.

Intern tasks:
- Establish daily routines: keeping an order of daily routines so that children are able to internalize the sequence of activities and predict what will come next.
- Meet the basic needs of children: helping during lunch time, taking care of them during their nap, surveillance during playground time, helping them with their bathroom needs, making sure they are clean and neat, etc.
- Provide care and support to children, providing them with a secure environment to learn.
- Help increase children’s self-sufficiency and independence, so that they gain self-esteem and confidence.
- Teach how to use certain instruments that improve fine motor skills (paints, crayons, brushes, etc.).
• Support the development of children's basic skills, including physical coordination, speech and communication.
• Teach new games, tell stories and sing children’s songs.
• Assist and guide children in different situations, allowing them to grow and develop globally.

**Comprea (It is not required Spanish knowledge)**

Comprea is an online shopping service. We put customers that want to buy items in contact with professions shoppers that will do the shopping for them. Through an Android/iOS app, the customer can select which products s/he wants from three different locations: Fresh (Valencia Central Market), Supermarket (Mercadona) and Ecologic (Herbolarios Navarro). Comprea doesn't have a store or a delivery truck. Everything is purchased and delivered by the shopper. A feature of the app automatically assigns customers’ orders to a shopper with the nearest location and availability, among other factors.

Intern Tasks:
Develop and implement a scalable business model and compare with current businesses.
Manage daily company operations:
- Manage relationships with local supermarkets and chains to have the best collaboration in day-to-day operations (to have updated prices, discounts for Comprea, invoice management, arrange new promotional agreements).
- Control and recruit “Shoppers” in the city of Valencia: management of all tasks related to this commercial relation, such as invoicing, procedures, communications, etc.

More tasks may arise during the development of the internship according to the interests of the intern and proposals for improvement.

**2 Learn Group (It is not required Spanish knowledge)**

2Learn, before SCU International Studies, was founded in San Diego, California, USA in 1993. Its goal is to offer students high quality programs in education abroad, with a team of professionals in charge of offering the best service and advice to help students to enjoy their educational and cultural experience abroad as much as possible. 2Learn Group works with important organizations abroad that are specialized in training and education. All are located in 35 different countries, aiming to offer the best quality to our customers. The courses abroad are located in modern study centers, all with facilities in important university cities, like Oxford, Cambridge, Berkeley, Florida, Los Angeles, San Diego, Bournemouth, London, Dublin, New York and San Francisco.

Role Overview and Responsibilities:
- The intern will support in tasks to train customers in English language and American culture (because we send Spaniards to the USA that are interested in the language and culture). The interns will help speak about life in the USA, laws, customs, culture, etc.
- The intern will have tasks to help in program promotion that the company usually commercializes through digital marketing.
- In general, the intern will assist in the management and promotion of programs abroad, so the main tasks will be related to Marketing and Advertising.
IDAI NATURE (It is not required Spanish knowledge)

IDAI NATURE S.L. (Innovative Agricultural Research and Development) was born in Valencia and consists of several delegations in the Valencian Community. It is a young company, but simultaneously has great experience in the sector and is also part of an important business group. Our main objective is to satisfy agricultural needs in a natural and ecological way without leaving any residues. This is why we have high quality, innovative and technological products. We want these products to give another point of view to the present agricultural sector situation. Therefore, we offer a lot of products like phytostrengtheners or nutritional products. Our company has two fundamental commitments: to care for the environment and ecology, as well as research and develop new harmless and quality solutions. We intend to find solutions that solve agriculture problems. We want to offer good service to our customers because they are our main value. We are committed to advising them and to look for the solutions that are adapted to their needs. Our experienced technical department helps make sure we achieve this.

Intern Tasks:
- Research and advice on how companies in the USA and other English speaking countries work in the field of agricultural research and development, from the point of view of finance, investment, subsidies, grants, support from the government, and investors.
- Research and advice on how taxes in English speaking countries work and how much companies pay for taxes.
- Research how important this economical field is in the economy of the country, also regarding import-export, and if the English speaking countries have its own production and if is not important to buy outside the country.
- Advice on the financial aspects of the business, comparing with other countries and Spain, to see some possible ways to improve the financial management of the company and the project.
- Research possible investors in the USA that are interested in IDAI NATURE and its products.

Espectáculos Orange

Producciones Artísticas Orange is a Valencian company with nearly 40 years of experience in the entertainment industry. Our main activities are the representation of artists, artist management and organization, production, and development of artistic events. We also offer playgrounds and entertainment for children. We are specialized in live music and organizing concerts with national and international artists throughout Spain, especially in Valencia and the surrounding areas. We represent a wide variety of artists, orchestras, and bands that hold over 1,200 performances annually. We also organize and participate in the management of several large music festivals with national impact. Producciones Artísticas Orange is a member of the professional association and nonprofit, ART (Association of Technical Representatives of the Spectacle), whose members represent almost all Spanish and foreign artists working in Spain, taking part in almost 90% of artistic contracts that take place in our country.

The tasks and responsibilities of the intern are:
- Create content for digital platforms
- Collaborate with communication management
- Participate in the planning and organization of campaigns for online publicity of events
- Work with social media and web pages
Fundación Shakespeare (It is not required Spanish knowledge)
Fundación Shakespeare is an acting school and a theater company. This young company is a Youth Theatre Company of the Shakespeare Foundation of Spain, created with the purpose to present to live audiences the working style that the Acting School of the SFS practices. It is comprised of a group of young actors who have completed their studies at the SFS and counts on student collaboration. The staging of Shakespeare’s work is mainly conducted under the tutelage/direction of the Actors’ Maestro, M.A. Conejero. This company is characterized by its actors’ youth, giving it great energy and dynamism on stage. Also, the absence of props and costume add an extra element to our performances; we believe that jeans and T-shirts are enough. Body, casual wear and THE WORD will become part of the stage...

Marketing and Advertising tasks for the intern:
- Prepare a marketing plan for the company
- Conduct local market research
- Develop a marketing strategy to promote the foundation, its courses and activities
- Create activities to promote and recruit students for the acting school
- Marketing offline
- Marketing online (social networks, SEO, SEM, etc.)

NEW TASKS MAY ARISE DURING THE INTERNSHIP, DEPENDING ON THE DEVELOP OF DAILY WORK AND THE INTERN’S INTERESTS.

EsLife (It is not required Spanish knowledge)
EsLife is a domestic service company that provides services for household chores, elderly care, or babysitting. They put customers who need one or some of these services in contact with professionals to perform the service. Our mission is to provide our customers with quality services, fulfilling their expectations so that the customers can choose how they would like to spend their time otherwise. Our vision is to be the best choice in the market for home and family services.

Intern tasks in Marketing and Advertising:
- Create and optimize the web content to improve our online presence
- Develop and manage the social networks daily
- Develop email and newsletter campaigns
- Manage the company blogging platform
- Manage website traffic and update website content
- Implement strategies for online marketing (SMM, SMO, SEO and SEM)
- Develop strategies for mobile and digital marketing

NEW TASKS MAY ARISE DURING THE INTERNSHIP, DEPENDING ON THE DEVELOPMENT OF DAILY WORK AND THE INTERN’S INTERESTS.

Relendo (It is not required Spanish knowledge)
Relendo (www.relendo.com) is an online marketplace that enables users to rent personal goods to those around them. After entering one of the most prestigious global accelerators (Plug & Play), we seek to
accelerate processes and continue to grow. We are a startup with an agile work environment. We are located in the center of Valencia.

If you live and breathe digital marketing, we want to talk to you! We are looking for a Digital Marketing profile to develop, implement, monitor and optimize our marketing campaigns across all channels.

Intern Tasks:
- Plan and implement SEO/SEM, Mailing, Social Media strategies and display advertising campaigns
- Plan strategies for Bulk SMS, Whatsapp Marketing
- Measure all digital marketing campaigns, and assess against targets (ROI and KPIs)
- Find new customer acquisition channels. (As we are a marketplace, we have 2 types of users.)
- Plan, execute and measure conversion experiments and tests
- Collaborate with internal teams to create landing pages and optimize the user experience
- Use strong analytical ability to assess the experience of end-to-end customer through multiple channels and points of customer contact
- Optimize user funnels
- Collaborate with individuals and businesses to get as much inventory on the shelf
- Evaluate emerging technologies and their possible implementation

We are looking for people willing to learn with experience in one or more of the following tools:
- Google Analytics
- Intercom
- Mixpanel